

**AL DHAFRA INSURANCE
COMPANY P.S.C.**

**Reports and financial
statements for the year
ended 31 December 2013**

AL DHAFRA INSURANCE COMPANY P.S.C.

**Reports and financial statements
for the year ended 31 December 2013**

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BOARD OF DIRECTORS

Chairman	H.E. Sheikh Mohamed Bin Sultan Al Dhahiry
Deputy Chairman	Mr. Yousef Bin Mohammad Ali Al Nowais
Directors	Mr. Saif Saeed Bin Ahmed Ghobash
	Mr. Hamad Bin Abdullah Al Shamsi
	Mr. Rashid Bin Mohamed Al Mazroui
	Mr. Saif Bin Mubarak Al Riomy
	Mr. Saleh Bin Rashid Al Dhahiry
	Mr. Mohammad Saeed Omran Al Mazroui
	Mr. Obeid Bin Khalifa Al Jaber
General Manager	Mr. Kamal Sartawi
Auditors	Deloitte & Touche (M.E.)

BOARD OF DIRECTORS (continued)

HEAD OFFICE

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**THE BOARD OF DIRECTORS' 34TH ANNUAL REPORT
FOR THE YEAR ENDED 31 DECEMBER 2013**

Dear Shareholders,

The Board of Directors have the pleasure to welcome you to the Ordinary General Assembly of the Company and present to you the 34th Annual Report regarding the business activities and financial position of the Company during the year 2013 as well as the financial statements for the year ended on 31st December 2013 along with Auditor's Report.

Over the past six years insurance revenue comprised the main source of Company's profit despite the then prevailing adverse economic conditions which came as a result of the world financial crisis of 2008 where everybody locally, regionally and internationally suffered from its consequences. However, 2013 came as different to those difficult years where UAE economy witnessed full recovery clearly reflected in growth ratio achieved which is expected to reach 4.5%. The most prominent and clear effect of this economic recovery was reflected in distinguished strong performance of the local stock market with increase in the trading volume and performance index. The trading volume of DFM increased by 228% and the performance index by 107% whereas ADX trading volume increased by 283% and performance index by 63%.

All the credit for the recovery is for our wise leadership which has enhanced the basics of economic, social and political stability which makes UAE a safe shelter for foreign investment and also increased the confidence of local and foreign investors and encouraged them to pump in millions of dollars to local economy particularly in stock and real estate sectors. An example of the result of this confidence is the boosting of the UAE Stock markets to "emerging market" status by Morgan Stanley index and winning of Expo 2020. This is not the end, as all indications leave no doubts that the economic momentum will continue in 2014 and in following years.

No doubt the Company (like other insurance companies working in the Country) has benefited from the encouraging satisfactory economic atmosphere particularly the jump in the stock market and accordingly achieved substantial growth both in shareholders' equity and investment returns which compensated for the reduction in the core business income for the first time in six years. The Company is among the few companies that has achieved continuous growth in core technical result consecutively for the last seven years despite tough competition and consequences of economic crisis of 2008. This consecutive distinguished performance placed the Company among the top 50 Companies listed in the stock market of UAE and KSA for the last three consecutive years as per Trends Magazine, volume no.184/2013.

**THE BOARD OF DIRECTORS' 34TH ANNUAL REPORT
FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)**

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The figures appearing in the statement of financial position and financial statements illustrate the achievements which are summarised as below:

- The Gross Insurance Premium increased to AED 303,139,619 as compared AED 283,984,840 in 2012, an increase of 6.75%.
- Profit increased to AED 51,811,568 before taking provision for Board of Directors Remuneration expected to be paid, an increase of 4.93% compared to the 2012 profit of AED 49,377,100.
- Total assets increased to AED 820,063,638 by 15.53% as compared AED 709,832,325 in 2012.
- Shareholders' equity increased to AED 401,408,034 as compared to AED 312,129,503 in 2012, an increase of 28.60%.

Gross and Net premium:

The Gross Insurance Premium written by the Company during the year under report is AED 303,139,619 as compared to AED 283,984,840 achieved during the year 2012, depicted an increase by 6.75%.

The premiums retained by the Company reached AED 185,946,503 against AED 171,022,735 for the year 2012, an increase of 8.73 %.

Gross paid claims:

The Gross claims paid by the Company to its customers during the year under report is AED 185,752,915 against AED 152,199,974 for 2012, which represents an increase of 22.05%, evidencing the technical and financial strength of the Company in honoring its commitments.

Net claims paid during the year under report is AED 142,637,205 against AED 105,110,272, that is an increase of 35.70%.

Technical reserves:

The technical reserves at the end of the year under review has reached AED 132,869,074 against AED 132,337,771 in the prior year. It may be noted that the technical reserves are now equal to 71.45% of the retained premiums.

**THE BOARD OF DIRECTORS' 34TH ANNUAL REPORT
FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)**

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Figures relating to different classes of insurance

	2013 AED	2012 AED
Gross written premium		
Marine & aviation insurance	30,052,381	27,325,701
Fire & general accidents insurance	273,087,238	256,659,139
	<hr/>	<hr/>
Total	303,139,619	283,984,840
	<hr/>	<hr/>
Gross paid claims		
Marine & aviation insurance	7,218,465	12,601,420
Fire & general accidents insurance	178,534,450	139,598,554
	<hr/>	<hr/>
Total	185,752,915	152,199,974
	<hr/>	<hr/>
Technical reserves		
Marine & aviation insurance	1,102,336	644,988
Fire & general accidents insurance	131,766,738	131,692,783
	<hr/>	<hr/>
Total	132,869,074	132,337,771
	<hr/>	<hr/>

Investments:

The total investments of the Company increased to an amount of AED 363,529,124 at the end of 2013 from AED 279,249,334 at the end of 2012 showing an increase of 30.18 %.

The investment income increased to AED 32,225,756 from AED 17,611,309 in the last year, showing an increase of 82.98%.

It is worth mentioning that all of the investments of the Company are within the U.A.E. The Company has no investments in U.S.A or in Europe and all available cash are deposited in Banks within the U.A.E.

**THE BOARD OF DIRECTORS' 34TH ANNUAL REPORT
FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)**

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Administrative and other operating expenses:

The administrative and other operating expenses during the year under report reached an amount of AED 34,045,762 against an amount of AED 31,053,482 in the prior year, that is, an increase of 9.64%, the main reason for the increase being the inclusion of Board of Director's remuneration under the administrative and other operating expenses instead of other comprehensive income.

Profits:

The profits achieved by the Company from insurance and investment activities for the year under review is AED 48,811,568 against an amount of AED 49,377,100 achieved in the prior year, a marginal decrease of 1.15%.

Company branches and offices:

There are no changes in the number of Branches and Point of Sales since the Company have expanded in the last few years and now there are branches and point of sales in most residential areas and service centers in Abu Dhabi, Al Ain, Baniyas, Al Rahba, Musaffah and in Traffic Dept offices and also in Dubai and Sharjah.

Profit distribution:

The profit of AED 48,811,568 achieved by the Company during the year less the comprehensive loss of AED 361,640 together with the retained profit of AED 76,662,270 amounted to a distributable income of AED 125,112,198.

We recommend appropriation of the above profit as follows:

<i>Amount (AED)</i>	<i>Details of appropriation</i>
3,071,897	To be transferred to legal reserve
40,000,000	To be distributed to shareholders as cash dividends
82,040,301	To be carried forward to the subsequent year

Plans for 2014:

We will continue expanding our business through developing new offices & POS in addition to strengthening current office and expanding our online business.

We are continuing our prudent business strategy of concentrating on healthy business aiming at achieving better operational results.

**THE BOARD OF DIRECTORS' 34TH ANNUAL REPORT
FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)**

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Recommendations of Board of Directors to Shareholders:

The Board of Directors is pleased to present the following recommendations to the Ordinary General Assembly of the Shareholders of the Company for their approval.

- 1- To approve the report of the Board of Directors, for 2013.
- 2- To approve the Auditor's Report for 2013.
- 3- To approve the financial statements of the for the year ended 31 December 2013.
- 4- To approve the reserves and distribution of 40% cash dividend as proposed by the Board.
- 5- To discharge the Chairman and Members of the Board of Directors and Auditors from liabilities related to the performance of their duties during the year under review.
- 6- To approve the remuneration to the Board of Directors.
- 7- To appoint external auditors for the year 2014 or re-appointing the present auditors and determine their fees.

Conclusion:

The Board of Directors pray to Almighty for an early recovery of our beloved President His Highness Sheikh Khalifa Bin Zayed Al Nahyan and express its appreciation and utmost respect to His Highness and His Brothers, the Rulers of other Emirates and His Highness Sheikh Mohamad Bin Zayed Al Nahyan, Crown Prince of Abu Dhabi for their continuous support and patronage for National institutions and Companies

The Board of Directors would also like to praise the persistent efforts of the management and staff of the Company who did their best to serve the Company and its clients and to promote its relations with Insurance, Reinsurance Companies and brokers locally and internationally.



BOARD OF DIRECTORS

11 February 2014



INDEPENDENT AUDITOR'S REPORT

To the Shareholders of
Al Dhafra Insurance Company P.S.C.
Abu Dhabi, UAE

Report on the financial statements

We have audited the accompanying financial statements of Al Dhafra Insurance Company P.S.C. (the "Company"), which comprise the statement of financial position as at 31 December 2013, and the statement of income, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITOR'S REPORT (Continued)

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position Al Dhafra Insurance Company P.S.C. at 31 December 2013, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Report on other legal and regulatory requirements

Also, in our opinion, proper books of account are maintained by the Company, and the financial information included in the Board of Directors' report is in agreement with the books of account. We have obtained all the information which we considered necessary for the purpose of our audit. According to the information available to us, there were no contraventions during the year of the UAE Federal Commercial Companies Law No. (8) of 1984 (as amended), the UAE Federal Law No. (6) of 2007 concerning the establishment of the Insurance Authority and organization of its operations or the Articles of Association of the Company which might have a material effect on the financial position of the Company or on the results of its financial performance for the year.

Deloitte & Touche (M.E.)



Mohammad Khamees Al Tah
Registration Number 717
11 February 2014




**Statement of financial position
as at 31 December 2013**

	Notes	2013 AED	2012 AED
ASSETS			
Non-current assets			
Property and equipment	5	1,168,922	2,576,041
Investment properties	6	82,000,000	82,000,000
Intangible assets	7	4,795,137	3,562,859
Investments designated at fair value through other comprehensive income (FVTOCI)	8.2	176,456,409	96,252,070
Investments at amortised cost	8.2	3,610,000	13,524,400
Statutory deposit	9	10,000,000	10,000,000
Total non-current assets		278,030,468	207,915,370
Current assets			
Investments designated at fair value through profit or loss (FVTPL)	8.2	91,548,315	87,472,864
Investments at amortised cost	8.2	9,914,400	-
Reinsurance contract assets	10	122,854,286	116,008,298
Trade and other receivables	12	109,967,934	103,282,175
Prepayments		1,964,247	2,010,769
Bank balances and cash	22	205,783,988	193,142,849
Total current assets		542,033,170	501,916,955
Total assets		820,063,638	709,832,325


The accompanying notes form an integral part of these financial statements.

**Statement of financial position
as at 31 December 2013 (continued)**

	Notes	2013 AED	2012 AED
EQUITY AND LIABILITIES			
Shareholders' equity			
Share capital	13	100,000,000	100,000,000
Legal reserve	14	50,000,000	46,928,103
General reserve	15	145,000,000	145,000,000
Investment revaluation reserve		(15,632,267)	(96,460,870)
Retained earnings		122,040,301	116,662,270
Total Shareholders' equity		401,408,034	312,129,503
Non-current liability			
Provision for end of service benefits	17	7,323,179	6,294,849
Current liabilities			
Insurance contract liabilities	10	255,723,360	248,346,069
Trade and other payables	18	155,609,065	143,061,904
Total current liabilities		411,332,425	391,407,973
Total liabilities		418,655,604	397,702,822
Total equity and liabilities		820,063,638	709,832,325



Chairman

Director

The accompanying notes form an integral part of these financial statements.

**Statement of income
for the year ended 31 December 2013**

	Notes	2013 AED	2012 AED
Gross written premium		303,139,619	283,984,840
Change in unearned premium		5,831,899	2,528,233
Insurance premium revenue		308,971,518	286,513,073
Reinsurance premium ceded		(117,193,116)	(112,962,105)
Change in reinsurance portion of unearned premium		2,206,390	(12,698,697)
Net reinsurance premium ceded		(114,986,726)	(125,660,802)
Net insurance premium revenue		193,984,792	160,852,271
Gross claims paid		(185,752,915)	(152,199,974)
Change in outstanding claims provision		(13,209,190)	4,754,679
Gross claims incurred		(198,962,105)	(147,445,295)
Reinsurance share of claims paid		43,115,710	47,089,702
Change in reinsurance share of outstanding claims		4,639,598	(4,515,835)
Reinsurance share of claims incurred		47,755,308	42,573,867
Net claims incurred		(151,206,797)	(104,871,428)
Gross commission earned		23,145,223	21,571,592
Less: commission incurred		(15,291,644)	(14,976,202)
Net commission earned		7,853,579	6,595,390
Net underwriting income		50,631,574	62,576,233
Net investment and other income	19	32,225,756	17,854,349
Administrative expenses		(24,650,015)	(25,031,683)
Other operating expenses		(9,395,747)	(6,021,799)
Profit for the year	20	48,811,568	49,377,100
Basic earnings per share	21	0.49	0.49

The accompanying notes form an integral part of these financial statements.

**Statement of comprehensive income
for the year ended 31 December 2013**

	Notes	2013 AED	2012 AED
Profit for the year		48,811,568	49,377,100
Other comprehensive income/(loss)			
<i>Items not to be reclassified to profit or loss in subsequent periods:</i>			
Gain on disposal of investments at FVTOCI	8.2	40,663	208,179
Increase in fair value of investments at FVTOCI	8.2	80,426,300	6,942,711
Directors' remuneration	11	-	(3,000,000)
Total other comprehensive income		80,466,963	4,150,890
Total comprehensive income for the year		129,278,531	53,527,990

The accompanying notes form an integral part of these financial statements.

AL DHAFRA INSURANCE COMPANY P.S.C.

Statement of changes in equity for the year ended 31 December 2013

	Share capital AED	Legal reserve AED	General reserve AED	Investment revaluation reserve AED	Retained earnings AED	Total AED
Balance at 31 December 2011	90,000,000	41,990,393	145,000,000	(105,970,180)	123,581,300	294,601,513
Profit for the year	-	-	-	-	49,377,100	49,377,100
Other comprehensive income/(loss) for the year	-	-	-	6,942,711	(2,791,821)	4,150,890
Total comprehensive income for the year	-	-	-	6,942,711	46,585,279	53,527,990
Dividends paid	-	-	-	-	(36,000,000)	(36,000,000)
Bonus shares issued	10,000,000	-	-	-	(10,000,000)	-
Transfer to legal reserve	-	4,937,710	-	-	(4,937,710)	-
Transfer to retained earnings on disposal of investments at FVTOCI	-	-	-	2,566,599	(2,566,599)	-
Balance at 31 December 2012	100,000,000	46,928,103	145,000,000	(96,460,870)	116,662,270	312,129,503
Profit for the year	-	-	-	-	48,811,568	48,811,568
Other comprehensive income for the year	-	-	-	80,426,300	40,663	80,466,963
Total comprehensive income for the year	-	-	-	80,426,300	48,852,231	129,278,531
Dividends (note 16)	-	-	-	-	(40,000,000)	(40,000,000)
Transfer to legal reserve	-	3,071,897	-	-	(3,071,897)	-
Transfer to retained earnings on disposal of investments at FVTOCI	-	-	-	402,303	(402,303)	-
Balance at 31 December 2013	100,000,000	50,000,000	145,000,000	(15,632,267)	122,040,301	401,408,034

The accompanying notes form an integral part of these financial statements.

**Statement of cash flows
for the year ended 31 December 2013**

	Notes	2013 AED	2012 AED
Operating activities			
Profit for the year		48,811,568	49,377,100
Adjustments for:			
Depreciation of property and equipment	5	562,582	697,219
Increase in fair value of investment property	6	-	(1,900,000)
Amortisation of intangible assets	7	1,454,908	733,670
Investment income		(31,524,660)	(14,885,958)
Loss/(gain) on disposal of property and equipment	19	(33,718)	(12,967)
Provision for end of service benefits	17	1,125,034	1,221,693
Operating cash flows before movements in working capital		20,395,714	35,230,757
(Increase)/decrease in reinsurance contract assets		(6,845,988)	17,214,532
Increase/(decrease) in insurance contract liabilities		7,377,291	(7,282,912)
Increase in trade and other receivables		(8,066,009)	(1,370,367)
Decrease/(increase) in prepayments		46,522	(345,962)
Increase/(decrease) in trade and other payables		15,547,161	(5,624,728)
Cash from operating activities		28,454,691	37,821,320
End of service benefits paid	17	(96,704)	(184,923)
Net cash from operating activities		28,357,987	37,636,397
Investing activities			
Proceeds from disposal of:			
Investments designated at FVTOCI	8.2	262,624	1,517,316
Investments designated at FVTPL	8.2	91,354,381	78,807,062
Property and equipment		75,049	34,854
Interest received		6,751,241	5,604,854
Dividends received	19	9,747,194	7,133,163
Rental income received	19	3,620,177	3,628,958
Purchase of:			
Investments at FVTOCI	8.2	-	(24,962,153)
Investments at FVTPL	8.2	(82,293,881)	(110,352,122)
Property and equipment	5	(425,143)	(690,099)
Intangible assets	7	(1,458,837)	(1,300,826)
Payment of investment expenses	19	(349,653)	(300,500)
Movement in bank deposits with original maturities of greater than three months		70,701,516	97,861,542
Net cash generated from investing activities		97,984,668	56,982,049
Financing activities			
Dividends paid		(40,000,000)	(36,000,000)
Directors' remuneration paid		(3,000,000)	(3,000,000)
Net cash used in investing activities		(43,000,000)	(39,000,000)
Increase in cash and cash equivalents		83,342,655	55,618,446
Cash and cash equivalents at the beginning of the year		70,242,486	14,624,040
Cash and cash equivalents at the end of year	22	153,585,141	70,242,486

The accompanying notes form an integral part of these financial statements.

**Notes to the financial statements
for the year ended 31 December 2013**

1 General information

Al Dhafra Insurance Company P.S.C. (the "Company") is a public shareholding company incorporated in Abu Dhabi by Emiri Decree No. 8 of 1979.

The Company is domiciled in the United Arab Emirates and its registered office address is PO Box 319, Abu Dhabi.

The Company's ordinary shares are listed on the Abu Dhabi Securities Exchange.

The Company is engaged in insurance and reinsurance of all classes of business with the exception of endowments and annuities.

2 Application of new and revised International Financial Reporting Standards (IFRSs)

2.1 New and revised IFRSs applied with no material effect on the financial statements

The following new and revised IFRSs have been adopted in these financial statements. The application of these new and revised IFRSs has not had any material impact on the amounts reported for the current period but may affect the accounting for future transactions or arrangements.

New and revised IFRSs

Summary of requirement

IAS 19 *Employee Benefits* (as revised in 2011)

IAS 19 includes a number of amendments to the accounting for defined benefit plans, including actuarial gains and losses that are now recognised in other comprehensive income (OCI) and permanently excluded from profit and loss; expected returns on plan assets that are no longer recognised in profit or loss, instead, there is a requirement to recognise interest on the net defined benefit liability (asset) in profit or loss, calculated using the discount rate used to measure the defined benefit obligation, and; unvested past service costs are now recognised in profit or loss at the earlier of when the amendment occurs or when the related restructuring or termination costs are recognised.

IAS 27 *Separate Financial Statements* (as revised in 2011)

The Standard requires that when an entity prepares separate financial statements, investments in subsidiaries, associates, and jointly controlled entities are accounted for either at cost, or in accordance with IAS 39 *Financial Instruments: Recognition and Measurement*.

The Standard also deals with the recognition of dividends, certain group reorganisations and includes a number of disclosure requirements.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

**2 Application of new and revised International Financial Reporting Standards (IFRSs)
(continued)**

**2.1 New and revised IFRSs applied with no material effect on the financial statements
(continued)**

New and revised IFRSs

Summary of requirement

IAS 28 *Investments in Associates and Joint Ventures* (as revised in 2011)

This standard prescribes the accounting for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures.

The Standard defines 'significant influence' and provides guidance on how the equity method of accounting is to be applied (including exemptions from applying the equity method in some cases). It also prescribes how investments in associates and joint ventures should be tested for impairment.

Amendments to IFRS 1 *First-time Adoption of International Financial Reporting Standards* relating to accounting for government loans at below market interest rate

Amends IFRS 1 *First-time Adoption of International Financial Reporting Standards* to address how a first-time adopter would account for a government loan with a below-market rate of interest when transitioning to IFRSs. The amendments mirror the requirements for existing IFRS preparers in relation to the application of amendments made to IAS 20 *Accounting for Government Grants* and Disclosure of Government Assistance in relation to accounting for government loans.

Amendments to IFRS 7 *Financial Instruments: Disclosures* relating to offsetting financial assets and liabilities

Amends the disclosure requirements in IFRS 7 *Financial Instruments: Disclosures* to require information about all recognised financial instruments that are set off in accordance with paragraph 42 of IAS 32 *Financial Instruments: Presentation*.

IFRS 10 *Consolidated Financial Statements*

The Standard identifies the principles of control, determines how to identify whether an investor controls an investee and therefore must consolidate the investee, and sets out the principles for the preparation of consolidated financial statements.

The Standard introduces a single consolidation model for all entities based on control, irrespective of the nature of the investee (i.e. whether an entity is controlled through voting rights of investors or through other contractual arrangements as is common in 'special purpose entities').

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

**2 Application of new and revised International Financial Reporting Standards (IFRSs)
(continued)**

**2.1 New and revised IFRSs applied with no material effect on the financial statements
(continued)**

New and revised IFRSs	Summary of requirement
IFRS 11 <i>Joint Arrangements</i>	Replaces IAS 31 <i>Interests in Joint Ventures</i> . Requires a party to a joint arrangement to determine the type of joint arrangement in which it is involved by assessing its rights and obligations and then account for those rights and obligations in accordance with that type of joint arrangement.
IFRS 12 <i>Disclosure of Interests in Other Entities</i>	Requires the extensive disclosure of information that enables users of financial statements to evaluate the nature of, and risks associated with, interests in other entities and the effects of those interests on its financial position, financial performance and cash flows.
IFRS 13 <i>Fair Value Measurement</i>	<p>IFRS 13 applies when another IFRS requires or permits fair value measurements or disclosures about fair value measurements (and measurements, such as fair value less costs to sell, based on fair value or disclosures about those measurements). With some exceptions, the standard requires entities to classify these measurements into a 'fair value hierarchy' based on the nature of the inputs, Level 1 – quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date, Level 2 – inputs other than quoted market prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, Level 3 – unobservable inputs for the asset or liability.</p> <p>Entities are required to make various disclosures depending upon the nature of the fair value measurement (e.g. whether it is recognised in the financial statements or merely disclosed) and the level in which it is classified.</p>
Annual Improvements 2009 – 2011 <i>Cycle</i> covering amendments to IFRS 1, IAS 1, IAS 16, IAS 32 and IAS 34	Makes amendments to the following standards: IFRS 1 – Permit the repeated application of IFRS 1, borrowing costs on certain qualifying assets, IAS 1 – Clarification of the requirements for comparative information, IAS 16 – Classification of servicing equipment, IAS 32 – Clarify that tax effect of a distribution to holders of equity instruments should be accounted for in accordance with IAS 12 Income Taxes, IAS 34 – Clarify interim reporting of segment information for total assets in order to enhance consistency with the requirements in IFRS 8 <i>Operating Segments</i> .

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

**2 Application of new and revised International Financial Reporting Standards (IFRSs)
(continued)**

**2.1 New and revised IFRSs applied with no material effect on the financial statements
(continued)**

New and revised IFRSs	Summary of requirement
<i>IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine</i>	Clarifies the requirements for accounting for stripping costs associated with waste removal in surface mining, including when production stripping costs should be recognised as an asset, how the asset is initially recognised, and subsequent measurement.
<i>Amendments to IAS 1 Presentation of Financial Statements</i>	The amendments require items of other comprehensive income to be grouped into two categories in the other comprehensive income section: (a) items that will not be reclassified subsequently to profit or loss and (b) items that may be reclassified subsequently to profit or loss when specific conditions are met. The amendments have been applied retrospectively, and hence the presentation of items of other comprehensive income has been modified to reflect the changes. Other than the above mentioned presentation changes, the application of the amendments to IAS 1 does not result in any impact on profit or loss, other comprehensive income and total comprehensive income.
<i>Amendments to IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities relating to requirements to provide comparative information</i>	The amendments provide additional transition relief in by limiting the requirement to provide adjusted comparative information to only the preceding comparative period. Also, amendments to IFRS 11 and IFRS 12 eliminate the requirement to provide comparative information for periods prior to the immediately preceding period.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

**2 Application of new and revised International Financial Reporting Standards (IFRSs)
(continued)**

2.2 New and revised IFRSs in issue but not yet effective

The Company has not applied the following new and revised IFRSs that have been issued but are not yet effective:

<u>New and revised IFRSs</u>	<u>Effective for annual periods beginning on or after</u>
Amendments to IAS 32 <i>Financial Instruments: Presentation</i> relating to offsetting financial assets and liabilities	1 January 2014
Amendments to IFRS 10 <i>Consolidated Financial Statements</i> , IFRS 12 <i>Disclosure of Interests in Other Entities</i> and IAS 27 <i>Separate Financial Statements</i> relating to investment entities and exemption of consolidation of particular subsidiaries	1 January 2014
Amendments to IAS 36 <i>Impairment of Assets</i> relating to recoverable amount disclosures for non-financial assets	1 January 2014
Amendments to IAS 39 <i>Financial instruments</i> – Recognition and Measurement amendments for novations of derivatives and continuation of hedge accounting	1 January 2014
IFRIC 21 <i>Levies</i>	1 January 2014
Annual improvements 2010-2012 covering amendments to IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38	1 July 2014
Annual improvements 2011-2013 covering amendments to IFRS 1, IFRS 3, IFRS 13 and IAS 40	1 July 2014
Amendment to IAS 19 <i>Employee Benefits</i> relating to defined benefit plans and employee contributions	1 July 2014

Management anticipates that the adoption of these IFRSs in future period will have no material impact on the financial statements of the Company in the period of initial application.

2.3 Standards adopted before effective date

During the year 2009, the Company adopted IFRS 9 *Financial Instruments* (IFRS 9) in advance of its effective date. Refer to Notes 3.13 and 3.14 for the accounting policies regarding financial instruments.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies

3.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and applicable requirements of United Arab Emirates (UAE) Federal Law No. 8 of 1984 (as amended) and Federal Law No. 6 of 2007, concerning the formation of Insurance Authority of UAE.

3.2 Basis of preparation

The financial statements have been prepared on the historical cost basis except for the revaluation of investment properties and certain financial instruments. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2, leasing transactions that are within the scope of IAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 or value in use in IAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.

3.3 Insurance contracts

Definition

The Company issues contracts that transfer insurance risk. Insurance contracts are those contracts that transfer significant insurance risk. As a general guideline, the Company defines significant insurance risk as the possibility of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3.3 Insurance contracts (continued)

Recognition and measurement

Insurance contracts are classified into two main categories, depending on the duration of risk and whether or not the terms and conditions are fixed.

These contracts are casualty and property insurance contracts.

Casualty insurance contracts protect the Company's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employers liability) and for individual and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Property insurance contracts mainly compensate the Company's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

For all these insurance contracts, premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at the end of the reporting period is reported as the unearned premium liability. Premiums are shown in the profit and loss before deduction of commission.

Claims and loss adjustment expenses are charged to the profit or loss as incurred based on the estimated liability for compensation owed to contract holders or third parties damaged by the contract holders.

Reinsurance contracts held

Contracts entered into by the Company with reinsurers under which the Company is compensated for losses on one or more contracts issued by the Company and that meet the classification requirements for insurance contracts are classified as reinsurance contracts held. Contracts that do not meet these classification requirements are classified as financial assets. Insurance contracts entered into by the Company under which the contract holder is another insurer are included with insurance contracts. The benefits to which the Company is entitled under its reinsurance contracts held are recognised as reinsurance contract assets. The Company assesses its reinsurance contract assets for impairment on a regular basis. If there is objective evidence that the reinsurance contract asset is impaired, the Company reduces the carrying amount of the reinsurance contract assets to its recoverable amount and recognises that impairment loss in the profit or loss. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies (continued)

3.3 Insurance contracts (continued)

Insurance contract liabilities

Insurance contract liabilities towards outstanding claims are made for all claims intimated to the Company and still unpaid at the end of the reporting period, in addition for claims incurred but not reported. The unearned premium considered in the insurance contract liabilities comprise the estimated proportion of the gross premiums written which relates to the periods of insurance subsequent to the end of the reporting period. This provision is calculated at 40% of the annual premiums written for all insurance classes except marine which are calculated at 25% and Motor at 45%.

The reinsurers' portion towards the above outstanding claims, claims incurred but not reported and unearned premium is classified as reinsurance contract assets in the financial statements.

Deferred policy acquisition costs

Commissions and other acquisition costs that vary with and are related to securing new contracts and renewing existing contracts are amortised over the terms of the policies as premium is earned.

Salvage and subrogation reimbursements

Estimates of salvage and subrogation reimbursements are considered as an allowance in the measurement of the insurance liability for claims.

Liability adequacy test

At the end of each reporting period, liability adequacy tests are performed to ensure the adequacy of the contract liabilities net of related deferred policy acquisition costs. In performing these tests, current best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities, are used. Any deficiency is immediately charged to the profit or loss initially by writing off the deferred policy acquisition costs and by subsequently establishing a provision for losses arising from liability adequacy tests.

Receivables and payables related to insurance contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders. If there is objective evidence that the insurance receivable is impaired, the Company reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the profit or loss.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies (continued)

3.4 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable in the normal course of business.

Insurance contract income

Revenue from insurance contracts is measured under revenue recognition criteria stated under insurance contracts in these financial statements (see above 3.3)

Commission income and expenses

Commission income is recognised when re-insurance is entered into and commission expenses are recognised when the policies are issued based on the terms and percentages agreed with other insurance companies and/or brokers.

Rental, dividend and interest income

Rental income from investment properties is recognised on a straight-line basis over the term of the relevant lease and is stated net of related property expenses. Dividend income is recognised when the Company's right to receive the payment has been established. Interest income is accrued on a time proportion basis, by reference to the principal outstanding and the effective interest rate applicable. For investments held until maturity which have variable rates of return, the minimum guaranteed return is recognised in the profit or loss using the effective interest rate method. Returns in excess of the minimum guaranteed return, if any, are recognised on maturity.

3.5 Foreign currencies

For the purpose of these financial statements UAE Dirhams (AED) is the functional and the presentation currency of the Company.

Transactions in currencies other than AED (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the end of the reporting period. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognised in the profit or loss in the period in which they arise.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies (continued)

3.6 Property and equipment

Property and equipment are stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the asset.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged to the profit or loss in the period in which they are incurred.

Depreciation is calculated so as to write off the cost of property and equipment on a straight-line basis over the expected useful economic lives of the assets concerned. The principal annual rates used for this purpose are:

	%
Furniture and fittings	25
Motor vehicles	33.33
Computer equipment and accessories	20

The estimated useful lives, residual values and depreciation method reviewed at the end of each annual reporting period with the effect of any changes accounted for on a prospective basis.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the profit or loss.

3.7 Capital work in progress

Properties in the course of construction for production, supply or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. When the asset is ready for its intended use and is commissioned, capital work in progress is transferred to the appropriate property, plant and equipment or intangible asset category and is depreciated or amortised on the same basis as other assets in accordance with Company's policies.

3.8 Investment properties

Investment properties, which are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes), are measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value. Gains or losses arising from changes in the fair value of investment properties are included in the profit or loss for the period in which they arise.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies (continued)

3.9 Intangible assets

Intangible assets acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Cost includes purchase cost, together with any incidental expenses of acquisition. The amortisation charge is calculated so as to write off the cost of the intangible asset on a straight-line basis over the expected useful economic life of 6 years. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period with the effect of any changes in estimation accounted for on a prospective basis.

3.10 Impairment of non-financial assets

At the end of each reporting period, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in the profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in the profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

3.11 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows using a rate that reflects current market assessments of the time value of money and the risks specific to the obligation.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies (continued)

3.12 Employee benefits

Accrual is made for the full amount of end of service benefits due to non-UAE national employees in accordance with UAE Labour Law, for their period of service up to the end of the reporting period.

Pension contributions are made in respect of UAE national employees to the UAE General Pension and Social Security Authority in accordance with the UAE Federal Law No (2), 2000 for Pension and Social Security. Such contributions are charged to the profit or loss during the employees' period of service.

3.13 Financial assets

All financial assets are recognised and derecognised on trade date when the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned. Financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss (FVTPL), which are initially measured at fair value.

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value.

3.13.1 Classification of financial assets

The Company classifies its financial assets under the following categories: 'loans and receivables', 'investments at amortised cost', 'financial assets at fair value through profit or loss (FVTPL)', and 'financial assets at fair value through other comprehensive income (FVTOCI)'.

3.13.2 Financial assets at amortised cost and the effective interest method

Cash and cash equivalents

Cash and cash equivalents which include cash on hand and deposits held at call with banks with original maturities of three months or less, are classified as financial assets at amortised cost.

Insurance receivables

Insurance receivables and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as financial assets at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies (continued)

3.13 Financial assets (continued)

3.13.2 Financial assets at amortised cost and the effective interest method (continued)

Investments at amortised cost

Debt instruments are measured at amortised cost if both of the following conditions are met:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments meeting these criteria are measured initially at fair value plus transaction costs (except if they are designated as at FVTPL – see note 3.13.3 below). They are subsequently measured at amortised cost using the effective interest method less any impairment (see note 3.13.5 below).

Subsequent to initial recognition, the Company is required to reclassify debt instruments from amortised cost to FVTPL if the objective of the business model changes so that the amortised cost criteria are no longer met.

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts the estimated future cash receipts through the expected life of the debt instrument, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

The Company may irrevocably elect at initial recognition to classify a debt instrument that meets the amortised cost criteria above as at FVTPL if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortised cost.

3.13.3 Financial assets at FVTPL

Debt instrument financial assets that do not meet the amortised cost criteria described in note 3.13.2, or that meet the criteria but the entity has chosen to designate as at FVTPL at initial recognition, are measured at FVTPL. The Company has not designated a debt instrument financial asset as at FVTPL.

Subsequent to initial recognition, the Company is required to reclassify debt instruments from FVTPL to amortised cost if the objective of the business model changes so that the amortised cost criteria starts to be met and the instrument's contractual cash flows meet the amortised cost criteria. Reclassification of debt instruments designated as at FVTPL at initial recognition (see note 3.13.2) is not permitted.

Investments in equity instruments are mandatorily classified as at FVTPL, unless the Company designates an investment that is not held for trading as at fair value through other comprehensive income (FVTOCI) at initial recognition as described in note 3.13.4 below.

Financial assets at FVTPL are measured at fair value, with any gains or losses arising on re-measurement recognised in profit or loss.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies (continued)

3.13 Financial assets (continued)

3.13.4 Financial assets at FVTOCI

At initial recognition, the Company can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Company manages together and has evidence of a recent actual pattern of short-term profit-taking; or

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the investments revaluation reserve. Where the asset is disposed of, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to profit or loss, but is reclassified to retained earnings.

3.13.5 Impairment of financial assets at amortised cost

Financial assets that are measured at amortised cost are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial asset have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Company's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period, as well as observable changes in local economic conditions that correlate with default on receivables.

The amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, reflecting the impact of collateral and guarantees, discounted at the financial asset's original effective interest rate.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies (continued)

3.13 Financial assets (continued)

3.13.5 Impairment of financial assets at amortised cost (continued)

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

3.13.6 Derecognition of financial assets

The Company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset.

3.14 Financial liabilities and equity instruments issued by the Company

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

3.14.1 Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

3.14.2 Financial liabilities

Financial liabilities comprise insurance payables and other liabilities, are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis, except for short-term liabilities when the recognition of interest would be immaterial.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

3 Summary of significant accounting policies (continued)

3.14 Financial liabilities and equity instruments issued by the Company (continued)

3.14.3 Derecognition of financial liabilities

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire.

3.15 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved by the Company's shareholders.

4 Critical accounting judgments and key sources of estimation of uncertainty

While applying the accounting policies as stated in Note 3, management of the Company has made certain judgments, estimates and assumptions that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period of the revision in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. The significant judgments and estimate made by management, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are:

4.1 Classification of investments

Management designates at the time of acquisition of securities whether these should be classified as at FVTOCI, FVTPL or amortised cost. In judging whether investments in securities are as at FVTOCI, FVTPL or amortised cost, Management has considered the detailed criteria for determination of such classification as set out IFRS 9 *Financial Instruments*. Management is satisfied that its investments in securities are appropriately classified.

4.2 Impairment of amounts due from insurance and reinsurance companies

Management regularly reviews the collectability of amounts due from insurance and reinsurance companies. The majority of these receivables are due from reputable local and international insurance and reinsurance companies. Such balances are regularly reconciled by both parties and are settled by on account payments on a regular basis. Based on the above evaluation, Management is satisfied that no impairment is necessary on receivables from insurance and re-insurance companies.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

4 Critical accounting judgments and key sources of estimation of uncertainty (continued)

4.3 Impairment of amounts due from policy holders

An estimate of the collectible amounts from policyholders is made when collection of the full amount is no longer probable. This determination of whether the insurance receivables are impaired entails the Management's evaluation of the specific credit and liquidity position of the policy holders and their historical recovery rates including detailed investigations carried out during the year and feedback received from the legal department. Impairment allowance balance of amounts due from policy holders at 31 December 2013 is AED 7,024,364 (2012: AED 7,041,017).

4.4 Impairment of investments at amortised cost

Management regularly reviews indicators of impairment for investments at amortised cost and considers the criteria as set out in IFRS 9 *Financial Instruments*. Management evaluated the basis, particularly instances of default or delinquency in interest or principal payments. Management assessed that the impairment of investments at amortised cost for 2013 is AED Nil (2012: AED 8,000,000).

4.5 Estimate of fair value of investment properties

The best evidence of fair value is current prices in an active market for similar lease and other contracts. In the absence of such information, the Company determined the amount within a range of reasonable fair value estimates. In making its judgment, the Company considered recent prices of similar properties in the same location and similar conditions, which adjustments to reflect any changes in the nature, location or economic conditions since the date of the transactions that occurred at those prices. Such estimation is based on certain assumptions, which are subject to uncertainty and might materially differ from the actual results.

4.6 The ultimate liability arising from claims made under insurance contracts

The estimation of ultimate liability arising from the claims made under insurance contracts is the Company's most critical accounting estimate. There are sources of uncertainty that need to be considered in the estimate of the liability that the Company will eventually pay for such claims. Estimates have to be made at the end of the reporting period for both the expected ultimate cost of claims reported and for the expected ultimate cost of claims incurred but not reported ("IBNR"). Liabilities for unpaid reported claims are estimated using the input of assessments for individual cases reported to the Company and management estimates based on past claims settlement trends for the claims incurred but not reported. At the end of each annual reporting date, prior year claims estimates are reassessed for adequacy and changes are made to the provision.

4.7 Liability adequacy test

At the end of each reporting period, liability adequacy tests are performed to ensure the adequacy of insurance contract liabilities. The Company makes use of the best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities in evaluating the adequacy of the liability. Any deficiency is immediately charged to the profit or loss.

Notes to the financial statements
for the year ended 31 December 2013 (continued)

5 Property and equipment

	Furniture and fittings AED	Motor vehicles AED	Computer equipment and accessories AED	Capital work in progress AED	Total AED
Cost					
1 January 2012	3,044,555	772,100	1,635,062	1,553,227	7,004,944
Additions	196,018	27,000	418,081	49,000	690,099
Disposals	(149,727)	(29,500)	-	(16,430)	(195,657)
1 January 2013	3,090,846	769,600	2,053,143	1,585,797	7,499,386
Additions	165,357	-	259,786	-	425,143
Disposals	(612,286)	(154,000)	(28,290)	-	(794,576)
Transfer	254,110	-	192,647	(1,585,797)	(1,139,040)
31 December 2013	2,898,027	615,600	2,477,286	-	5,990,913
Accumulated depreciation					
1 January 2012	2,610,920	700,913	1,088,063	-	4,399,896
Charge for the year	358,831	56,284	282,104	-	697,219
Disposals	(144,270)	(29,500)	-	-	(173,770)
1 January 2013	2,825,481	727,697	1,370,167	-	4,923,345
Charge for the year	249,817	22,955	289,810	-	562,582
Disposals	(578,888)	(154,000)	(20,357)	-	(753,245)
Transfer	203,460	-	(114,151)	-	89,309
31 December 2013	2,699,870	596,652	1,525,469	-	4,821,991
Carrying amount					
31 December 2013	198,157	18,948	951,817	-	1,168,922
31 December 2012	265,365	41,903	682,976	1,585,797	2,576,041

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

6 Investment properties

	Land AED	Abu Dhabi building AED	Al Ain building AED	Total AED
Fair value as at 31 December 2012 and 2013	52,935,000	24,500,000	4,565,000	82,000,000

Management has considered recent prices for similar properties in the same location and similar condition and also the prevailing situation of real estate properties in UAE and considered the valuation report from Technical and Loss Adjusting Services LLC who have determined the fair values of the land and buildings to be AED 82 million as at 31 December 2013. The fair value of the Company's investment properties as at 31 December 2013 and 2012 has been arrived at on the basis of a valuation carried out on the respective dates by The Technical and Loss Adjusting Services Co. LLC, an independent valuer not related to the Company. The Technical and Loss Adjusting Services Co. LLC have appropriate qualifications and recent experience in the valuation of properties in the relevant locations. The fair value was determined based on the market comparable approach. There has been no change to the valuation technique during the year. Investment properties as at 31 December 2013 and 2012 have been classified as level 3 fair value measurement.

The plots of land in Abu Dhabi and Al Ain on which investment properties are constructed were awarded to the Company free of cost by the Executive Council of the Government of Abu Dhabi on 21 June 1981 and 27 August 1983, respectively. The fair values of the plots of land in Abu Dhabi and Al Ain as at 31 December 2013 amounted to AED 45,000,000 and AED 7,935,000, respectively.

The Company occupies three floors of the building for its Head Office in Abu Dhabi with the remaining fourteen floors available for letting to third parties. The Company is utilizing the first and mezzanine floors for housing its Al Ain Branch office with the remaining space available for letting to third parties.

7 Intangible assets

	2013 AED	2012 AED
Computer software		
Cost		
1 January	6,673,597	5,372,771
Additions	1,458,837	1,300,826
Transfers	1,139,040	-
31 December	9,271,474	6,673,597
Accumulated amortisation		
1 January	3,110,738	2,377,068
Charge for the year	1,454,908	733,670
Transfers	(89,309)	-
31 December	4,476,337	3,110,738
Carrying amount		
31 December	4,795,137	3,562,859

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

8 Investments

8.1 Composition of investments

The Company's investments at the end of reporting date are detailed below.

	2013 AED	2012 AED
Investments at FVTOCI		
Quoted UAE equity securities	176,456,409	96,252,070
Investments at FVTPL		
Investment funds	91,548,315	87,472,864
Investments at amortised cost		
Investment funds	3,610,000	3,610,000
Bonds	9,914,400	9,914,400
	13,524,400	13,524,400
<i>Current</i>	9,914,400	-
<i>Non-current</i>	3,610,000	13,524,400
	13,524,400	13,524,400

Investment funds included in investments at FVTPL comprise various mutual funds in the UAE.

Included in the investment funds at amortised cost is an investment of US\$ 5 million in Arabian Real Estate Fund, which Management has determined to be impaired by AED 14,750,000 as at 31 December 2013 (2012: AED 14,750,000).

Bonds at amortised cost comprise of five-year investment amounting to US\$ 2.7 million in Aldar Bonds which bears an interest of 10.75% per annum. Interest is payable semi-annually on 14 May and 14 November. The maturity date of the bonds is 25 May 2014.

The geographical distribution of investments is as follows:

	2013 AED	2012 AED
Within UAE	281,529,124	197,249,334
Outside UAE	-	-
	281,529,124	197,249,334

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

8 Investments (continued)

8.2 Movement in investments

The movement in investments during the year is as follows:

Investments at fair value	at FVTOCI AED	at FVTPL AED	Total AED
Fair value at 1 January 2012	65,656,343	50,099,771	115,756,114
Additions during the year	24,962,153	110,352,122	135,314,275
Proceeds from disposals during the year	(1,517,316)	(78,807,062)	(80,324,378)
Gain on disposal during the year	208,179	-	208,179
Increase in fair value taken to:			
Profit or loss (note 19)	-	5,828,033	5,828,033
Other comprehensive income	6,942,711	-	6,942,711
Fair value at 1 January 2013	96,252,070	87,472,864	183,724,934
Additions during the year	-	82,293,881	82,293,881
Proceeds from disposals during the year	(262,624)	(91,354,381)	(91,617,005)
Gain on disposal during the year	40,663	2,309,686	2,350,349
Increase in fair value taken to:			
Profit or loss (note 19)	-	10,826,265	10,826,265
Other comprehensive income	80,426,300	-	80,426,300
Fair value at 31 December 2013	176,456,409	91,548,315	268,004,724
		2013 AED	2012 AED
Investments at amortised cost			
Amortised cost at 1 January		13,524,400	21,524,400
Provision for impairment (note 19)		-	(8,000,000)
Amortised cost at 31 December		13,524,400	13,524,400

9 Statutory deposit

In accordance with the requirements of Federal Law No. 6 of 2007 concerning the formation of Insurance Authority of UAE, the Company maintains a bank deposit of AED 10,000,000 (2012: AED 10,000,000) which cannot be utilised without the consent of the UAE Insurance Authority.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

10 Insurance contract liabilities and reinsurance contract assets

	2013	2012
	AED	AED
Insurance liabilities - Gross		
Reported claims	138,534,972	130,357,469
Claims incurred but not reported	8,782,990	3,751,303
Unearned premiums	108,405,398	114,237,297
	<u>255,723,360</u>	<u>248,346,069</u>
Recoverable from reinsurers		
Reported claims	77,826,137	73,792,013
Claims incurred but not reported	1,894,708	1,289,234
Unearned premiums	43,133,441	40,927,051
	<u>122,854,286</u>	<u>116,008,298</u>
Insurance liabilities – Net		
Reported claims	60,708,835	56,565,456
Claims incurred but not reported	6,888,282	2,462,069
Unearned premiums	65,271,957	73,310,246
	<u>132,869,074</u>	<u>132,337,771</u>

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Notes to the financial statements
for the year ended 31 December 2013 (continued)

10 Insurance contract liabilities and reinsurance contract assets (continued)

Movement in the insurance contract liabilities and reinsurance contract assets during the year is as follows:

	Year ended 31 December 2013			Year ended 31 December 2012		
	Gross AED	Reinsurance AED	Net AED	Gross AED	Reinsurance AED	Net AED
CLAIMS						
Notified claims	130,357,469	73,792,013	56,565,456	134,406,538	78,716,499	55,690,039
Incurred but not reported	3,751,303	1,289,234	2,462,069	4,456,913	880,583	3,576,330
Total at 1 January	134,108,772	75,081,247	59,027,525	138,863,451	79,597,082	59,266,369
Claims settled	(185,752,915)	(43,115,710)	(142,637,205)	(152,199,974)	(47,089,702)	(105,110,272)
Increase in liabilities	198,962,105	47,755,308	151,206,797	147,445,295	42,573,867	104,871,428
Total at 31 December	147,317,962	79,720,845	67,597,117	134,108,772	75,081,247	59,027,525
Notified claims	138,534,972	77,826,137	60,708,835	130,357,469	73,792,013	56,565,456
Incurred but not reported	8,782,990	1,894,708	6,888,282	3,751,303	1,289,234	2,462,069
Total at 31 December	147,317,962	79,720,845	67,597,117	134,108,772	75,081,247	59,027,525
UNEARNED PREMIUM						
Total at 1 January	114,237,297	40,927,051	73,310,246	116,765,530	53,625,748	63,139,782
Increase during the year	108,405,398	43,133,441	65,271,957	114,237,297	40,927,051	73,310,246
Release during the year	(114,237,297)	(40,927,051)	(73,310,246)	(116,765,530)	(53,625,748)	(63,139,782)
Net (decrease)/increase during the year	(5,831,899)	2,206,390	(8,038,289)	(2,528,233)	(12,698,697)	10,170,464
Total at 31 December	108,405,398	43,133,441	65,271,957	114,237,297	40,927,051	73,310,246

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

11 Related parties

Related parties comprise the Directors and major Shareholders of the Company and those entities in which they have the ability to control or exercise significant influence in financial and operational decisions. The Company maintains significant balances with these related parties which arise from commercial transactions as follows:

	2013 AED	2012 AED
Premiums written	60,509,504	51,754,843
Claims paid	47,049,506	25,322,729
Directors' remuneration	3,000,000	3,000,000
Remuneration of key management	7,930,200	8,099,350
Due from related party policyholders (note 12)	27,324,994	21,551,759

The remuneration of Directors is accrued and paid as an appropriation out of the profits of the year in accordance with the Federal Law No. 8 applicable to Commercial Companies operating in UAE.

The remuneration of key management personnel is based on the remuneration agreed in their employment contracts as approved by the Board of Directors.

During the year, management reassessed the accounting treatment on directors remuneration and determined that it should be reflected in profit or loss instead of other comprehensive income. The opening balance of 2013 has not been restated to reflect the directors remuneration of AED 3,000,000 as the amount is considered immaterial.

12 Trade and other receivables

	2013 AED	2012 AED
Due from external policyholders	79,201,261	72,389,895
Due from related party policyholders (note 11)	27,324,994	21,551,759
Less: allowance for doubtful debts	(7,024,364)	(7,041,017)
Net due from policyholders	99,501,891	86,900,637
Due from insurance companies	4,953,656	12,071,763
Due from reinsurance companies	3,844,939	1,121,243
Interest receivable	942,814	2,323,064
Other receivables	724,634	865,468
	109,967,934	103,282,175

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

12 Trade and other receivables (continued)

The average credit period on due from policy holders is 90 to 180 days. No interest is charged and no collateral is taken on trade and other receivables.

The Company has adopted a policy of only dealing with creditworthy counterparties. Adequate credit assessment is made before accepting an insurance contract from any counterparty. At the end of year, AED 75,302,119 (2012: AED 60,766,766) is due from the Company's largest policy holders. The Company considers these customers to be reputable and creditworthy.

Included in the Company's total due from policy holders are balances amounting to AED 41,865,952 (2012: AED 10,949,971) which are past due at the reporting date for which no allowance has been provided for, as there was no significant change in credit quality of these policy holders and the amounts are still considered recoverable.

Ageing of trade receivables

	2013 AED	2012 AED
Not past due	64,741,329	75,950,666
Past due but not impaired		
181 to 365 days	30,216,237	3,298,064
More than 365 days	4,544,325	7,651,907
	34,760,562	10,949,971
Past due and impaired		
More than 1 year but less than 2 years	-	4,325
More than 2 years but less than 3 years	61,307	56,982
More than 3 years	6,963,057	6,979,710
	7,024,364	7,041,017
Total amounts due from policy holders	106,526,255	93,941,654

Movement in the allowance for doubtful debts:

Balance at beginning of the year	7,041,017	6,291,017
Impairment losses recognised on receivables	-	2,193,138
Amounts reversed	(16,653)	(1,443,138)
Balance at end of the year	7,024,364	7,041,017

The Company has provided for certain receivables above 181 days based on estimated irrecoverable amounts, determined after review of specific credit quality of customers and past default experience. In determining the recoverability of a trade receivable, the Company considers any change in the credit quality of the customer from the date credit was initially granted up to the reporting date. Accordingly, management believes that there is no further provision required in excess of the allowance for doubtful debts.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

13 Share capital

	2013 AED	2012 AED
Authorised, issue and fully paid:		
100,000,000 (2012:100,000,000) ordinary shares of AED 1 each	100,000,000	100,000,000

The Company has completed the registration formalities with the concerned authorities in relation to the capital increase during the year.

14 Legal reserve

In accordance with the UAE Federal Law number (8) of 1984 (as amended) concerning Commercial Companies and the Company's Articles of Association, 10% of profit is to be transferred to a non-distributable legal reserve until the balance of the legal reserve equals 50% of the Company's paid up share capital. This reserve is not available for dividend distribution.

15 General reserve

Transfers to and from the general reserve are made at the discretion of the Board of Directors and approved by the shareholders. This reserve may be used for such purposes as they deem fit.

16 Proposed dividends

For the year ended 31 December 2013, the Board of Directors has proposed a cash dividend of AED 40,000,000. The cash dividend is subject to approval by the Shareholders at the forthcoming Annual General Meeting.

Dividends, amounting to AED 40,000,000 for the year ended 31 December 2012, were approved by the Shareholders at the Annual General Meeting held on 19 March 2013.

17 Provision for end of service benefits

	2013 AED	2012 AED
Balance at the beginning of the year	6,294,849	5,258,079
Charge for the year	1,125,034	1,221,693
Paid during the year	(96,704)	(184,923)
Balance at the end of the year	7,323,179	6,294,849

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

18 Trade and other payables

	2013 AED	2012 AED
Due to policy holders	20,142,390	18,765,136
Due to insurance companies	23,616,170	23,846,969
Due to reinsurance companies	46,176,803	42,139,038
Premium reserve withheld	18,588,938	14,887,351
Commissions payable	17,500,000	17,500,000
Deferred income	17,521,792	13,623,897
Directors' remuneration payable (note 11)	3,000,000	3,000,000
Other payables	9,062,974	9,299,513
	<u>155,609,067</u>	<u>143,061,904</u>

The average credit period is 60 to 90 days. The Company has financial risk management policies in place to ensure that all payables are paid within credit time frame.

19 Net investment and other income

	2013 AED	2012 AED
Increase in fair value of investments at FVTPL (note 8.2)	10,826,265	5,828,033
Net rental income (a)	3,620,177	3,628,958
Net interest income (b)	5,370,991	6,596,304
Dividend income (c)	9,747,194	7,133,163
Gain on disposal on investment at FVTPL	2,309,686	-
Investment expenses	(349,653)	(300,500)
Impairment loss on investments at amortised cost (note 8.2)	-	(8,000,000)
Increase in fair value of investment property (note 6)	-	1,900,000
Other income	667,378	812,384
Gain on disposal of property and equipment	33,718	12,967
Settlement from BCCI	-	243,040
	<u>32,225,756</u>	<u>17,854,349</u>

Details of major investment income are as follows:

Net rental income:		
Gross rental income	4,283,909	4,269,012
Less: building expenses	(663,732)	(640,054)
Net rental income (a)	<u>3,620,177</u>	<u>3,628,958</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

19 Net investment and other income (continued)

Details of major investment income are as follows (continued):

	2013 AED	2012 AED
Net interest income on:		
Bank deposits	3,388,174	5,530,345
Investments at amortised cost	1,982,817	1,065,959
Net interest income (b)	5,370,991	6,596,304
Dividend income on:		
Investments at FVTOCI	6,949,648	3,672,989
Investments at FVTPL	2,797,546	3,460,174
Dividend income (c)	9,747,194	7,133,163

20 Profit for the year

Profit for the year is stated after charging:

	2013 AED	2012 AED
Staff costs	22,261,614	21,680,866
Depreciation of property and equipment (note 5)	562,582	697,219
Amortisation of intangible assets (note 7)	1,454,908	733,670
Foreign exchange loss	2,800	14,065

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

21 Basic earnings per share

Earnings per ordinary share are calculated by dividing the profit for the year by the weighted average number of shares outstanding during the year as follows:

	2013	2012
Profit for the year (AED)	48,811,568	49,377,100
Weighted average number of ordinary shares in issue throughout the year	100,000,000	100,000,000
Basic earnings per share (AED)	0.49	0.49

As of 31 December 2013 and 2012, the Company has not issued any instruments that have an impact on earnings per share when exercised.

22 Cash and cash equivalents

	2013 AED	2012 AED
Cash on hand	14,111	19,250
Call accounts	153,571,030	70,223,236
Term deposits	52,198,847	122,900,363
Bank balances and cash	205,783,988	193,142,849
Less: deposits with original maturities of greater than three months	(52,198,847)	(122,900,363)
	153,585,141	70,242,486

The interest rate on fixed deposits and call accounts with banks ranges between 0.55% and 2.65% (2012: 0.55% and 3.5%) per annum. All bank deposits are held in local banks in the United Arab Emirates.

23 Segment information

The Company has two reportable segments, as described below, which are the Company's strategic business units. The strategic business units are managed separately because they require different approach, technology and marketing strategies. For each of the strategic business units, the Chief Operating Decision Maker reviews internal management reports on at least a quarterly basis.

The following summary describes the two main business segments:

- Underwriting of general insurance business – incorporating all classes of general insurance such as fire, marine, motor, medical, general accident and miscellaneous.
- Investments – incorporating investments in marketable equity securities and investment funds, development bonds, term deposits with banks and investment properties and other securities.

Information regarding the Company's reportable segments is presented below:

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Notes to the financial statements for the year ended 31 December 2013 (continued)

23 Segment information (continued)

23.1 Segment revenue and results

	Year ended 31 December 2013			Year ended 31 December 2012		
	Underwriting AED	Investments AED	Total AED	Underwriting AED	Investments AED	Total AED
Direct revenues	326,284,842	18,620,972	344,905,814	305,556,432	18,100,924	323,657,356
Direct costs	(275,653,268)	(1,149,093)	(276,802,361)	(242,980,199)	(1,042,999)	(244,023,198)
Administrative expenses	(24,650,015)	-	(24,650,015)	(25,031,683)	-	(25,031,683)
Depreciation expense	(562,582)	-	(562,582)	(697,219)	-	(697,219)
Amortisation expense	(1,454,908)	-	(1,454,908)	(733,670)	-	(733,670)
Other expenses	(7,378,257)	-	(7,378,257)	(4,590,910)	-	(4,590,910)
Non-cash investment	-	14,052,781	14,052,781	-	(271,967)	(271,967)
Gain/(losses) (net)	-	-	-	-	-	-
Segment profit	16,585,812	31,524,660	48,110,472	31,522,751	16,785,958	48,308,709
Other income	-	-	701,096	-	-	1,068,391
Profit for the year	16,585,812	31,524,660	48,811,568	31,522,751	16,785,958	49,377,100

Revenue reported above represents revenue generated from external customers and third parties. There were no inter-segment revenues in the year (2012: AED Nil).

The accounting policies of the reportable segments are the same as the Company's accounting policies described in note 3.

Notes to the financial statements
for the year ended 31 December 2013 (continued)

23 Segment information (continued)

23.2 Segment assets and liabilities

	As at 31 December 2013			As at 31 December 2012		
	Underwriting AED	Investments AED	Total AED	Underwriting AED	Investments AED	Total AED
Segment assets						
Unallocated assets	240,750,525	425,727,972	666,478,497	227,440,142	412,149,697	639,589,839
	-	-	153,585,141	-	-	70,242,486
Total assets	240,750,525	425,727,972	820,063,638	227,440,142	412,149,697	709,832,325
Segment liabilities						
Unallocated liabilities	410,040,966	1,428,353	411,469,319	389,223,731	1,357,628	390,681,359
	-	-	7,186,287	-	-	7,021,463
Total liabilities	410,040,966	1,428,353	418,655,606	389,223,731	1,357,628	397,702,822
Capital expenditure	1,883,980	-	1,883,980	1,990,925	-	1,990,925

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

23 Segment information (continued)

23.3 Revenue from underwriting departments

The following is an analysis of the Company's revenues classified by major underwriting departments.

	Revenue 2013 AED	Revenue 2012 AED
Motor	70,204,159	79,754,929
Engineering	25,336,950	21,679,000
Medical	136,563,468	112,881,936
Fire	20,911,743	13,967,585
Workmen's compensation and third party liability	11,259,092	14,193,602
Others	62,009,430	63,079,380
	<u>326,284,842</u>	<u>305,556,432</u>

23.4 Geographical information

The Company's underwriting business is based entirely within the UAE and other GCC countries, except for some treaty reinsurance arrangements with companies based in Europe. All the investments of the Company are held in the UAE and other GCC countries.

Total revenues and total assets of the underwriting and investment segments by geographical location are detailed below:

	Revenue 2013 AED	Revenue 2012 AED	Total assets 2013 AED	Total assets 2012 AED
United Arab Emirates	324,860,969	301,397,499	813,685,037	707,807,162
Other GCC countries	3,769,962	8,600,507	3,973,663	1,549,384
Others	16,274,883	13,659,349	2,404,938	475,779
	<u>344,905,814</u>	<u>323,657,355</u>	<u>820,063,638</u>	<u>709,832,325</u>

24 Contingent liabilities

	2013 AED	2012 AED
Bank guarantees	12,027,442	12,677,705

The above bank guarantees were issued in the normal course of business.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

25 Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the nature of an insurance contract, this risk is random and therefore unpredictable. Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk, geographical location and type of industry covered.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Company faces under its insurance contracts is that the actual claims and benefit payments exceed the estimated amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the estimate established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Company has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

The Company manages risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling. The underwriting strategy attempts to ensure that the underwritten risks are well diversified in terms of type and amount of risk, industry and geography. Underwriting limits are in place to enforce appropriate risk selection criteria.

Frequency and severity of claims

The Company has the right not to renew individual policies, re-price the risk, it can impose deductibles and it has the right to reject the payment of a fraudulent claim. Insurance contracts also entitle the Company to pursue third parties for payment of some or all costs (for example, subrogation). Furthermore, the Company's strategy limits the total exposure to any one territory and the exposure to any one industry.

Property insurance contracts are underwritten by reference to the commercial replacement value of the properties and contents insured, and claim payment limits are always included to cap the amount payable on occurrence of the insured event. Cost of rebuilding properties, of replacement or indemnity for contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies. Property insurance contracts are subdivided into four risk categories: fire, business interruption, weather damage and theft. The insurance risk arising from these contracts is not concentrated in any of the territories in which the Company operates, and there is a balance between commercial and personal properties in the overall portfolio of insured buildings.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

25 Insurance risk (continued)

Frequency and severity of claims (continued)

The reinsurance arrangements include excess and catastrophe coverage. The effect of such reinsurance arrangements is that the Company should not suffer net insurance losses of a set minimum limit of AED 250,000 in any one event. The Company has survey units dealing with the mitigation of risks surrounding claims. This unit investigates and recommends ways to improve risk claims. The risks are reviewed individually at least once in 3 years and adjusted to reflect the latest information on the underlying facts, current law, jurisdiction, contractual terms and conditions, and other factors. The Company actively manages and pursues early settlements of claims to reduce its exposure to unpredictable developments.

Sources of uncertainty in the estimation of future claim payments

Claims on insurance contracts are payable on a claims-occurrence basis. The Company is liable for all insured events that occurred during the term of the contract, even if the loss is discovered after the end of the contract term. As a result, liability claims are settled over a long period of time and element of the claims provision includes incurred but not reported claims (IBNR). The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where information about the claim event is available. IBNR claims may not be apparent to the insured until many years after the event that gave rise to the claims. For some insurance contracts, the IBNR proportion of the total liability is high and will typically display greater variations between initial estimates and final outcomes because of the greater degree of difficulty of estimating these liabilities. In estimating the liability for the cost of reported claims not yet paid, the Company considers information available from loss adjusters and information on the cost of settling claims with similar characteristics in previous periods. Large claims are assessed on a case-by-case basis or projected separately in order to allow for the possible distortive effect of their development and incidence on the rest of the portfolio.

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The amount of insurance claims is particularly sensitive to the level of court awards and to the development of legal precedent on matters of contract and tort. Insurance contracts are also subject to the emergence of new types of latent claims, but no allowance is included for this at the end of the reporting period.

Where possible, the Company adopts multiple techniques to estimate the required level of provisions. This provides a greater understanding of the trends inherent in the experience being projected. The projections given by the various methodologies also assist in estimating the range of possible outcomes. The most appropriate estimation technique is selected taking into account the characteristics of the business class and the extent of the development of each accident year.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

25 Insurance risk (continued)

Sources of uncertainty in the estimation of future claim payments (continued)

In calculating the estimated cost of unpaid claims (both reported and not), the Company's estimation techniques are a combination of loss-ratio-based estimates and an estimate based upon actual claims experience using predetermined formulae where greater weight is given to actual claims experience as time passes. The initial loss-ratio estimate is an important assumption in the estimation technique and is based on previous years' experience, adjusted for factors such as premium rate changes, anticipated market experience and historical claims inflation.

The initial estimate of the loss ratios used for the current year before and after reinsurance are analysed below by type of risk where the insured operates for current and prior year premiums earned.

<u>Type of risk</u>	<u>Year ended 31 December 2013</u>		<u>Year ended 31 December 2012</u>	
	Gross Loss Ratio	Net Loss Ratio	Gross Loss Ratio	Net Loss Ratio
Motor	88%	74%	81%	72%
Non-Motor	54%	77%	43%	56%

Process used to decide on assumptions

The risks associated with the insurance contracts are complex and subject to a number of variables that complicate quantitative sensitivity analysis. Internal data is derived mostly from the Company's quarterly claims reports and screening of the actual insurance contracts carried out at the end of the reporting period to derive data for the contracts held. The Company uses assumptions based on a mixture of internal and market data to measure its claims liabilities. The Company has reviewed the individual contracts and in particular the industries in which the insured companies operate and the actual exposure years of claims. This information is used to develop scenarios related to the latency of claims that are used for the projections of the ultimate number of claims.

The choice of selected results for each accident year of each class of business depends on an assessment of the technique that has been most appropriate to observed historical developments. In certain instances, this has meant that different techniques or combinations of techniques have been selected for individual accident years or Company's accident years within the same class of business.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

25 Insurance risk (continued)

Claims development process

The following schedules reflect the actual claims (based on year end estimates including IBNR) compared to the previous estimates for the last five years on an underwriting year basis for motor and non-motor:

Underwriting year	2009 AED'000	2010 AED'000	2011 AED'000	2012 AED'000	2013 AED'000	Total AED'000
<u>Motor - Gross:</u>						
At the end of the underwriting year	163,173	26,432	49,472	42,163	28,198	-
One year later	110,445	62,518	79,499	61,163	-	-
Two years later	101,893	62,018	84,214	-	-	-
Three years later	91,343	59,406	-	-	-	-
Four years later	297,968	-	-	-	-	-
Current estimate of cumulative claims	297,968	59,406	84,214	61,163	28,198	530,949
Cumulative payments to date	(272,059)	(56,048)	(78,137)	(58,905)	(14,931)	(480,080)
Liability recognised in the statement of financial position	25,909	3,358	6,077	2,258	13,267	50,869
<u>Non-motor - Gross:</u>						
At the end of the underwriting year	354,151	29,991	51,807	81,111	66,525	-
One year later	168,623	37,169	55,145	154,520	-	-
Two years later	125,534	44,868	54,703	-	-	-
Three years later	119,693	46,464	-	-	-	-
Four years later	239,925	-	-	-	-	-
Current estimate of cumulative claims	239,925	46,464	54,703	154,520	66,525	562,137
Cumulative payments to date	(206,801)	(34,762)	(50,501)	(137,520)	(36,104)	(465,688)
Liability recognised in the statement of financial position	33,124	11,702	4,202	17,000	30,421	96,449

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

25 Insurance risk (continued)

Concentration of insurance risk

The Company's underwriting business is based entirely within the UAE and other GCC countries, except for some treaty reinsurance arrangements with companies based in Europe and Asia.

In common with other insurance companies, in order to minimise financial exposure arising from large insurance claims, the Company, in the normal course of business, enters into arrangement with other parties for reinsurance purposes.

To minimise its exposure to significant losses from reinsurer insolvencies, the Company evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers. Reinsurance ceded contracts do not relieve the Company from its obligations to policyholders. The Company remains liable to its policyholders for the portion reinsured to the extent that any reinsurer does not meet the obligations assumed under the reinsurance agreements.

The concentration of insurance risk before and after reinsurance by territory in relation to the type of insurance risk accepted is summarised below:

<u>Type of risk</u>	<u>Year ended 31 December 2013</u>		<u>Year ended 31 December 2012</u>	
	<u>Gross</u> AED	<u>Net</u> AED	<u>Gross</u> AED	<u>Net</u> AED
<u>Motor</u>				
UAE	14,491,551,092	13,955,715,762	26,546,545,713	1,746,604,515
<u>Non-Motor</u>				
UAE	65,045,085,087	2,822,616,008	45,709,883,782	1,210,778,903
GCC countries	9,038,773,785	987,510,981	276,217,285	4,623,346
Others	-	-	807,573,878	58,037,115
	74,083,858,872	3,810,126,989	46,793,674,945	1,273,439,364
Grand Total	88,575,409,964	17,765,842,751	73,340,220,658	3,020,043,879

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

25 Insurance risk (continued)

Sensitivity of underwriting profit and losses

The contribution by the insurance operations to the profit of the Company stood at 33.98% for the year ended 31 December 2013 (2012: 63.84%). The Company does not foresee any adverse change in the contribution of insurance profit due to the following reasons:

- The Company has an overall risk retention level in the region of 20.06% (2012: 4.12%) and this is mainly due to low retention levels in Engineering and Fire and Accident lines. However, for other lines of business the Company is adequately covered by excess of loss reinsurance programs to guard against major financial impact.
- The Company has net commission earnings of around 15.51% (2012: 10.54%) of the underwriting income predominantly from the reinsurance placement which remains as a comfortable source of income.

Because of low risk retention of 61.34% (2012: 56%) of the volume of the business and limited exposure in high retention areas like Motor, the Company is comfortable to maintain an overall net loss ratio in the region of 76.71% (2012: 61.4%) and does not foresee any serious financial impact in the insurance profit.

26 Financial instruments

The Company is exposed to a range of financial risks through its financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular, the key financial risk is that in the long-term, its investment proceeds are not sufficient to fund the obligations arising from its insurance and investment contracts. The risks that the Company primarily faces due to the nature of its investments and underwriting business are interest rate risk, foreign currency risk, and market price risk, credit risk and liquidity risk.

26.1 Capital risk management

The Company's objectives when managing capital are:

- to comply with the insurance capital requirements required by UAE Federal Law No. (6) of 2007 concerning the formation of Insurance Authority of UAE
- to safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to provide an adequate return to shareholders by pricing insurance contracts commensurately with the level of risk.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

26 Financial instruments (continued)

26.1 Capital risk management (continued)

In the UAE, the local insurance regulator specifies the minimum amount and type of capital that must be held by the Company in addition to its insurance liabilities. The minimum required capital (presented in the table below) must be maintained at all times throughout the year. The Company is subject to local insurance solvency regulations with which it has complied with during the year. The Company has incorporated in its policies and procedures the necessary tests to ensure continuous and full compliance with such regulations.

	2013 AED	2012 AED
Minimum regulatory capital (a)	100,000,000	100,000,000
Share capital	100,000,000	100,000,000
Total equity	401,408,034	312,129,503

- (a) The UAE Insurance Authority has issued resolution no. 42 for 2009 setting the minimum subscribed or paid up capital of AED 100 million for establishing insurance firm and AED 250 million for re-insurance firm. The resolution also stipulates that at least 75 percent of the capital of the insurance companies established in the UAE should be owned by UAE or GCC national individuals or corporate bodies. The resolution allows for compliance with the minimum capital requirements up to a period of 3 years until 2012.

The Company has attained the target to increase the capital in order to comply with the above requirements (note 16).

26.2 Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognized, in respect of each class of financial asset, financial liability and equity instrument are disclosed in Note 3 to the financial statements.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

26 Financial instruments (continued)

26.3 Categories of financial instruments

	2013	2012
	AED	AED
Financial assets		
Investments designated at FVTOCI	176,456,409	96,252,070
Investments designated at FVTPL	91,548,315	87,472,864
Investments at amortised cost	13,524,400	13,524,400
Statutory deposit	10,000,000	10,000,000
Trade and other receivables	109,967,934	103,282,175
Bank balances and cash	205,783,988	193,142,849
	<hr/>	<hr/>
Total	607,281,046	503,674,358
	<hr/>	<hr/>
Financial liabilities		
Trade and other payables	155,609,065	143,061,904
	<hr/>	<hr/>

26.4 Interest rate risk management

Interest rate risk arises from the possibility that changes in interest rates will affect the finance income or finance cost of the Company. The Company is exposed to interest rate risk on its investment in bonds and term deposits that carry both fixed and floating interest rates which are detailed in Notes 8 and 22, respectively.

The Company generally tries to minimise the interest rate risk by closely monitoring the market interest rates and investing in those financial assets in which such risk is expected to be minimal.

Interest rate sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to interest rates for interest-bearing financial assets assuming the amount of assets at the end of the reporting period were outstanding for the whole year.

If interest rates had been 100 basis points higher/lower and all other variables were held constant, the Company's profit for the year ended 31 December 2013 would increase/decrease by AED 600 thousand (2012: AED 1.1 million). The Company's sensitivity to interest rates had decreased mainly due to lower bank deposits during the current year.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

26 Financial instruments (continued)

26.5 Foreign currency risk management

The Company could incur foreign currency risk on transactions that are denominated in a currency other than AED.

The carrying amounts of the Company's foreign currency denominated monetary assets and monetary liabilities at the reporting date are as follows:

	Liabilities		Assets	
	2013	2012	2013	2012
	AED	AED	AED	AED
US Dollars	6,456,430	327,408	23,280,173	25,915,745
Oman Riyals	8,126	65,046	3,505	3,481
Pound Sterling	153,436	127,841	735,073	228,386
Euro	92,582	23,248	665,367	582,985
	6,710,574	543,543	24,684,118	26,730,597

There is no impact on US Dollar balances as the AED is pegged to the US Dollar. Based on the sensitivity analysis to a 20% increase/decrease in the AED against the relevant foreign currencies (assumed outstanding for the whole year):

- (a) there is AED 1 thousand (2012: AED 12 thousand) net revaluation gain/loss on the Omani Riyal outstanding balances.
- (b) there is AED 116 thousand (2012: AED 20 thousand) net revaluation gain/loss on the Pound Sterling outstanding balances.
- (c) there is AED 114 thousand (2012: AED 11 thousand) net revaluation gain/loss on the Euro outstanding balances.

Management believes that the possible loss due to exchange rate fluctuation is minimal and consequently this risk is not hedged.

26.6 Market price risk management

Market price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual security, or its issuer, or factors affecting all securities traded in the market. The Company is exposed to market price risk with respect to its quoted investments. The Company limits market risk by maintaining a diversified portfolio and by continuous monitoring of developments in the market. In addition, the Company actively monitors the key factors that affect stock and market movements, including analysis of the operational and financial performance of investees.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

26 Financial instruments (continued)

26.6 Market price risk management (continued)

Equity price risk sensitivity analysis

At the end of the reporting period, if the equity prices are 5% higher/lower as per the assumptions mentioned below and all the other variables were held constant,:

- The Company's profit would increase/(decrease) by AED Nil (2012: AED 552 thousand) as a result of the Company's portfolio classified under fair value through profit and loss (FVTPL).
- The Company's equity reserves would increase/(decrease) by AED 8.8 million (2012: increase/(decrease) by AED 4.8 million) as a result of the Company's portfolio classified under fair value through other comprehensive income (FVTOCI).

26.7 Credit risk management

Credit risk refers to the risk that a counter party will default on its contractual obligations resulting in financial loss to the Company.

Key areas where the Company is exposed to credit risk are:

- reinsurers' share of insurance liabilities;
- amounts due from reinsurers in respect of claims already paid;
- amounts due from insurance contract holders;
- amounts due from insurance intermediaries; and
- amounts due from banks for its bank balances and fixed deposits and bonds.

The Company has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. The Company's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by the management annually.

Reinsurance is used to manage insurance risk. This does not, however, discharge the Company's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Company remains liable for the payment to the policyholder. The creditworthiness of reinsurers is considered on an annual basis by reviewing their financial strength prior to finalisation of any contract.

The Company maintains records of the payment history for significant contract holders with whom it conducts regular business. The exposure to individual counterparties is also managed by other mechanisms, such as the right of offset where counterparties are both debtors and creditors of the Company. Management information reported to the Company includes details of provisions for impairment on insurance receivables and subsequent write-offs. Exposures to individual policyholders and groups of policyholders are mitigated by ongoing credit evaluation of their financial condition. Where there exists significant exposure to individual policyholders, or homogenous groups of policyholders, a financial analysis equivalent to that conducted for reinsurers is carried out by the Company. Details on concentration of amounts due from policyholders is disclosed in Note 12. Management believes that the concentration of credit risk is mitigated by high credit rating and financial stability of its policy holders.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

26 Financial instruments (continued)

26.7 Credit risk management (continued)

At 31 December 2013 and 2012, virtually all of the deposits were placed with 4 banks. Management is confident that this concentration of liquid assets at year end does not result in any credit risk to the Company as the banks are major banks operating in the UAE and are highly regulated by the Central Bank.

The carrying amount of financial assets recorded in the financial statements, which is net of impairment losses, represents the Company's maximum exposure to credit risk for such receivables and liquid funds

26.8 Liquidity risk management

Liquidity risk is the risk that the Company will be unable to meet its funding requirements. Bank facilities, the policy holders and the reinsurers, are the major sources of funding for the Company and the liquidity risk for the Company is assessed to be low.

The table below summarises the maturity profile of the Company's financial liabilities with maturities determined on the basis of the remaining period from the end of the reporting period to the contractual maturity/repayment date. The maturity profile is monitored by Management to ensure adequate liquidity is maintained.

	Carrying amount AED	0-180 days AED	181-365 days AED
Financial liabilities at 31 December 2013			
Trade and other payables	155,609,067	155,609,067	-
	<u> </u>	<u> </u>	<u> </u>
Financial liabilities at 31 December 2012			
Trade and other payables	143,061,904	143,061,904	-
	<u> </u>	<u> </u>	<u> </u>

26.9 Fair value of financial assets and liabilities

Management considers that the carrying amounts of financial assets and financial liabilities recognised at amortised cost in the financial statements approximate their fair values.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value into Levels 1 to 3 based on the degree to which the fair value is observable.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

26 Financial instruments (continued)

26.9 Fair value of financial assets and liabilities (continued)

	Level 1 AED	Level 2 AED	Level 3 AED	Total AED
<u>31 December 2013</u>				
<i>Investments at FVTOCI</i>	176,456,409	-	-	176,456,409
<i>Investments at FVTPL</i>	-	91,548,315	-	91,548,315
	<hr/>	<hr/>	<hr/>	<hr/>
	176,456,409	91,548,315	-	268,004,724
	<hr/>	<hr/>	<hr/>	<hr/>
<u>31 December 2012</u>				
<i>Investments at FVTOCI</i>	96,252,070	-	-	96,252,070
<i>Investments at FVTPL</i>	11,054,800	76,418,064	-	87,472,864
	<hr/>	<hr/>	<hr/>	<hr/>
	107,306,870	76,418,064	-	183,724,934
	<hr/>	<hr/>	<hr/>	<hr/>

There were no transfers between Level 1 and 2 during the year.

27 Approval of financial statements

The financial statements were approved and authorised for issue by the Board of Directors on 11 February 2014.