Al Dhafra Insurance Company (P.S.C)

INTERIM CONDENSED FINANCIAL STATEMENTS 31 MARCH 2019 (UNAUDITED)



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REPORT ON REVIEW OF INTERIM CONDENSED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF AL DHAFRA NATIONAL INSURANCE COMPANY P.S.C

Introduction

We have reviewed the accompanying interim condensed financial statements of Al Dhafra Insurance Company P.S.C (the "Company") as at 31 March 2019, comprising of the interim statement of financial position as at 31 March 2019 and the related interim statements of income, comprehensive income, changes in equity and cash flows for the three-month period then ended and explanatory notes. Management is responsible for the preparation and presentation of these interim condensed financial statements in accordance with International Accounting Standard IAS 34 Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Other matter

The interim condensed financial statements of the Company for the three-month period ended 31 March 2018 were reviewed by another auditor who expressed an unmodified conclusion on these interim condensed financial statements on 13 May 2018.

The financial statements for the year ended 31 December 2018 were audited by another auditor who expressed an unmodified opinion on those financial statements on 14 February 2019.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with IAS 34.

Signed by: Raed Ahmad Partner Ernst & Young Registration No 811

12 May 2019 Abu Dhabi

INTERIM STATEMENT OF FINANCIAL POSITION

As at 31 March 2019 (unaudited)

| | Notes | 31 March 2019 (Unaudited) AED | 31 December 2018 (Audited) AED |
|--|----------|--|---|
| ASSETS | | | |
| Property and equipment | | 1,224,470 | 1,164,938 |
| Intangible assets | | 1,060,876 | 1,094,032 |
| Right-of-use-assets | 3 | 9,249,336 | <u> </u> |
| Investment properties | | 73,578,400 | 73,578,400 |
| Statutory deposits | 4 | 9,980,000 | 9,980,000 |
| Deferred acquisition costs | | 17,360,612 | 16,974,659 |
| Investments carried at fair value through other comprehensive income | 5 | 197,182,920 | 184,350,390 |
| Investments carried at fair value through profit or loss | 6 | 89,205,033 | 89,660,167 |
| Insurance balances receivable | 7 | 111,496,898 | 99,655,968 |
| Reinsurer's share of unearned premium reserve | 8 | 115,034,024 | 109,448,851 |
| Reinsurer's share of outstanding claims reserve | 8 | 119,758,687 | 121,623,619 |
| Reinsurer's share of claims incurred but not reported reserve | 8 | 43,453,825 | 43,723,777 |
| Reinsurer's share of unexpired risk reserve (premium deficiency reserve) | 8 7 | 1,162,023 | 117,750 7,541,755 |
| Prepayments and other receivables Deposits | 9 | 17,834,808 191,399,413 | 224,722,456 |
| Bank balances and cash | 9 | 16,050,995 | 17.046,449 |
| Dank balances and cash | <u> </u> | | 17,010,147 |
| TOTAL ASSETS | | 1,015,032,320 | <u>1,000,683,211</u> |
| EQUITY AND LIABILITIES | | | |
| Capital and reserves | | | |
| Share capital | | 100,000,000 | 100,000,000 |
| Legal reserve | | 50,000,000 | 50,000,000 |
| General reserve | | 145,000,000 | 145,000,000 |
| Investment revaluation reserve | | 3,229,488 | (9,603,042) |
| Retained earnings | | 62,604,235 | 76,048,561 |
| Total equity | | 360,833,723 | 361,445,519 |
| LIABILITIES | | | |
| Employees' end of service benefits | | 7,677,203 | 7,548,873 |
| Insurance payables | 11 | 190,450,308 | 187,103,539 |
| Other payables | 11 | 19,146,567 | 22,586,692 |
| Lease liabilities | 3 | 8,745,750 | |
| Unearned commission income | | 30,503,845 | 27,979,873 |
| Technical provisions | 0 | 150 444 530 | 154 (22 50) |
| Unearned premium reserve | 8 8 | 159,444,720 | 154,623,506 |
| Outstanding claims reserve | 8 | 161,280,002 | 166,064,796 68,791,467 |
| Claims incurred but not reported reserve Unallocated loss adjustment expense reserve | 8 | 71,232,018 4,556,161 | 4,421,196 |
| Unexpired risk reserve (premium deficiency reserve) | 8 | 1,162,023 | 117,750 |
| onexpired risk reserve (promium denotately reserve) | U | 1,102,023 | |
| TOTAL LIABILITIES | | 654,198,597 | 639,237,692 |
| TOTAL EQUITY AND LIABILITIES | | 1,015,032,320 | 1,000,683,211 |
| TOTAL EQUITY AND LIABILITIES | | | |
| - fect log | | | |
| _ ((000) | | M | |
| | | 12 | |
| Assistant General Manager - Finance General Manager | | Chairman | |

Assistant General Manager - Finance

General Manager

Chairman

INTERIM STATEMENT OF INCOME

For the period ended 31 March 2019 (unaudited)

| | | Three months ended 31 March | | |
|--|-------|--|--|--|
| | Notes | 2019 (Unaudited) AED | 2018 (Unaudited) AED | |
| Gross premiums written Reinsurance premium ceded | | 86,580,817 (<u>63,088,444</u>) | 98,772,082 (<u>70,050,326</u>) | |
| Net premium | | 23,492,373 | 28,721,756 | |
| Net change in unearned premium reserve | | <u>763,959</u> | (3,793,641) | |
| Net premium earned | | 24,256,332 | 24,928,115 | |
| Commission earned Commission incurred | | 14,753,181 (9,084,764) | 14,497,006 (<u>11,236,402</u>) | |
| Gross underwriting income | | 29,924,749 | 28,188,719 | |
| Gross claims paid Reinsurance share of claims paid | | (47,924,747) 35,309,997 | (58,490,776) 43,620,217 | |
| Net claims paid | | (12,614,750) | (14,870,559) | |
| Change in gross outstanding claims reserve Change in reinsurance share of outstanding claims reverse Change in incurred but not reported claims reserve Change in unallocated loss adjustment expense reserve Change in unexpired risk reserve | | 4,784,794 (1,864,932) (2,710,503) (134,965) | 20,305,681 (12,710,979) 1,952,784 641,640 | |
| Net claims incurred | | (12,540,356) | (4,627,569) | |
| Underwriting income | | 17,384,393 | 23,561,150 | |
| Other income relating to underwriting General and administrative expenses relating to underwriting | | 148,262 (656,080) | 133,105 (623,101) | |
| Net Underwriting income | | 16,876,575 | 23,071,154 | |
| Income from investments Income from investment properties (rental income) Other income, net | 14 | 12,579,418 583,617 | 9,055,480 805,887 <u>997,346</u> | |
| Total income | | 30,039,610 | 33,929,867 | |
| General and administrative expenses Other operating expenses Finance cost | 3 | (7,399,090) (1,047,548) (37,298) | (8,414,543) (9,314,302) | |
| PROFIT FOR THE PERIOD | | 21,555,674 | 16,201,022 | |
| Basic and diluted earnings per share | 13 | 0.22 | 0.16 | |

INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the period ended 31 March 2019 (unaudited)

| | | Three months ended 31 March | | |
|---|------|--------------------------------|----------------------------|--|
| | Note | 2019 (Unaudited) AED | 2018 (Unaudited) AED | |
| Profit for the period | | 21,555,674 | 16,201,022 | |
| Other comprehensive income (loss) | | | | |
| Items that will not be reclassified to statement of income: | | | | |
| Change in fair value relating to investments carried at fair value through other comprehensive income | 5 | 12,832,530 | (2,640,618) | |
| Other comprehensive income (loss) for the period | | 12,832,530 | (2,640,618) | |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD | | 34.388.204 | 13,560,404 | |

Al Dhafra Insurance Company P.S.C

INTERIM STATEMENT OF CHANGES IN EQUITY For the period ended 31 March 2019 (unaudited)

| | Share capital AED | Legal reserve AED | General reserve AED | Investment revaluation reserve AED | Retained earnings AED | Total equity AED |
|--|-------------------------|-------------------------|---------------------------|---|-----------------------------|---------------------------|
| At 1 January 2018 (Audited) | 100,000,000 | 50,000,000 | 145,000,000 | (14,749,417) | 56,865,583 | 337,116,166 |
| Profit for the period Other comprehensive loss for the period | (#) (#) | | | (2,640,618) | 16,201,022 | 16,201,022 (2,640,618) |
| Total comprehensive income for the period | | | | (2,640,618) | 16,201,022 | 13,560,404 |
| Dividends declared and paid (note 12) | | | | = | (<u>35,000,000</u>) | (35,000,000) |
| At 31 March 2018 (Unaudited) | 100,000,000 | 50,000,000 | 145,000,000 | (17,390,035) | <u>38,066,605</u> | <u>315,676,570</u> |
| At 1 January 2019 (Audited) | 100,000,000 | 50,000,000 | 145,000,000 | (9,603,042) | 76,048,561 | 361,445,519 |
| Profit for the period Other comprehensive income for the period | | | | 12,832,530 | 21,555,674 | 21,555,674 12,832,530 |
| Total comprehensive income for the period | 140 | | 3 | 12,832,530 | 21,555,674 | 34,388,204 |
| Dividends declared and paid (note 12) | (#) | | 3-2 | | (35,000,000) | (35,000,000) |
| At 31 March 2019 (Unaudited) | 100,000,000 | <u>50,000,000</u> | 145,000,000 | 3,229,488 | 62,604,235 | <u>360,833,723</u> |

INTERIM STATEMENT OF CASH FLOWS

For the period ended 31 March 2018 (unaudited)

| | Notes | Three month ended 31 March 2019 AED | Three months ended 31 March 2018 AED |
|---|-------|---|---|
| OPERATING ACTIVITIES Profit for the period | | 21,555,674 | 16,201,022 |
| Adjustments for: Unearned premiums reserve, net | | (763,959) | 3,793,641 |
| Change in gross outstanding claims and claims incurred but not reported reserves | | (1,165,005) | (33,658,001) |
| Change in reinsurance share of outstanding claims and claims incurred but not reported reserves Allowance for impairment on insurance receivable Change in fair value of investments carried at | | 1,090,611 | 23,415,011 8,565,120 |
| fair value through profit or loss | 6 | (1,932,947) | 2,986,281 |
| Loss (gain) on disposal of investments carried at fair value through profit or loss Provision for employees end of service benefits Depreciation of property and equipment and right-of-use asset Amortisation of intangible assets Write-off of intangible assets Finance cost Dividend income | 3 14 | 47,181 165,232 497,654 104,337 1,667 37,298 (8,343,113) | (90,375) 354,342 119,139 200,092 (10,134,134) |
| Interest income | 14 | (2,347,025) 8,947,605 | (1,942,319) 9,809,819 |
| Working capital changes: Insurance receivable, other receivables and prepayments Insurance and other payables Deferred acquisition costs Unearned commission income | | (22,632,157) (93,356) (385,953) 2,523,972 | (20,136,585) (10,169,148) 1,387,300 3,021,957 |
| Cash used in operations Employees' end of service benefits paid | | (11,639,889) (36,902) | (16,086,657) (239,034) |
| Net cash used in operating activities | | (<u>11,676,791</u>) | (<u>16,325,691</u>) |
| INVESTING ACTIVITIES Purchase of property and equipment Purchase of intangible assets Purchase of investments carried at fair value through profit or loss Proceeds from disposal of investment carried at fair value through profit and loss | | (206,852) (72,848) - 2,340,900 | (26,049) (13,400) (13,344,831) 17,662,494 |
| Movement in term deposits | 14 | 33,323,043 2,347,025 | 43,462,314 1,942,319 |
| Interest received Dividends received | 14 | 8,343,113 | 10,134,134 |
| Net cash from investing activities | | 46,074,381 | 59,816,981 |
| FINANCING ACTIVITIES Dividend paid Right-of-use instalment paid | 12 | (35,000,000) (393,044) | (35,000,000) |
| Net cash used in financing activities | | (35,393,044) | (35,000,000) |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS | | (995,454) | 8,491,290 |
| Cash and cash equivalents at the beginning of the period | | <u>17,046,449</u> | 13,992,712 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD | 9 | <u>16,050,995</u> | 22,484,002 |

31 March 2019 (unaudited)

1 GENERAL INFORMATION

Al Dhafra Insurance Company P.S.C. (the "Company"), is a public shareholding company incorporated in Abu Dhabi by Emiri Decree No. 8 of 1979.

The Company's ordinary shares are listed on the Abu Dhabi Securities Exchange.

The Company is engaged in insurance and reinsurance of all classes of business with the exception of endowments and annuities. The Company is domiciled in the United Arab Emirates and its registered office address is P.O. Box 319, Abu Dhabi, United Arab Emirates.

The accompanying interim condensed financial statements of the Company for the period ended 31 March 2019 have been authorised for issuance in accordance with a resolution of the Board of Directors on 12 May 2019.

2 BASIS OF PREPARATION

Statement of compliance

These interim condensed financial statements are prepared in accordance with International Accounting Standard ("IAS") 34 "Interim Financial Reporting".

The interim condensed financial statements do not contain all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements as at 31 December 2018. In addition, the results for the three-months ended 31 March 2019 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2019.

The interim condensed financial statements have been prepared on the historical cost basis except for the investments carried at fair value through profit or loss, investments carried at fair value through other comprehensive income and investment properties.

The interim condensed financial statements are presented in United Arab Emirates Dirhams ("AED"), being the functional and presentation currency of the Company.

Use of estimates and judgement

The preparation of these interim condensed financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these interim condensed financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that were applied to the financial statements as at and for the year ended 31 December 2018.

31 March 2019 (unaudited)

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the interim condensed financial statements are the same as those applied by the Company in its financial statements as at and for the year ended 31 December 2018, except for the adoption of the following new standards, interpretations and amendments effective as of 1 January 2019. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

- IFRS 16 Leases
- IFRIC Interpretation 23 Uncertainty over Income Tax Treatments
- Amendments to IFRS 9 Prepayment Features with Negative Compensation
- Amendments to IAS 19 Plan Amendment, Curtailment or Settlement
- Amendments to IAS 28 Long-term Interests in Associates and Joint Ventures

Annual improvements 2015-2017 cycle

- IFRS 3 Business Combinations
- IFRS 11 Joint Arrangements
- IAS 12 Income Taxes
- IAS 23 Borrowing Costs

The Company applies, for the first time, IFRS 16 Leases. As required by IAS 34, the nature and effect of these changes are disclosed below. The other amendments and interpretations apply for the first time in 2019, but do not have an impact on the interim condensed financial statements of the Company.

Impact on adoption of IFRS 16

The Company adopted IFRS 16 using the modified retrospective method of adoption with the date of initial application of 1 January 2019. Under this method, the standard is applied retrospectively with the cumulative effect of initially applying the standard recognised at the date of initial application. The Company elected to use the transition practical expedient allowing the standard to be applied only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application. The Company also elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option ('short-term leases'), and lease contracts for which the underlying asset is of low value ('low-value assets').

AED

The effect of adoption IFRS 16 as at 1 January 2019 is as follows:

| | ALD |
|---|------------------------|
| Assets Right-of-use assets Prepayments | 9,599,670 (498,174) |
| Total assets | <u>9,101,496</u> |
| Liabilities Lease liabilities | 9,101,496 |
| Total liabilities | <u>9,101,496</u> |
| Total adjustment on equity: Retained earnings Non-controlling interests | |
| | |

31 March 2019 (unaudited)

SIGNIFICANT ACCOUNTING POLICIES continued 3

Nature of the effect of adoption of IFRS 16

The Company has various lease contracts, where prior to the adoption of IFRS 16, the Company classified each of its leases (as lessee) at the inception date as an operating lease. The leased asset was not capitalised and the lease payments were recognised as rent expense in profit or loss on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under 'trade and other receivables' and 'trade and other payables' respectively. Upon adoption of IFRS 16, the Company applied a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The standard provides specific transition requirements and practical expedients, which has been applied by the Company.

The Company recognised right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets were recognised based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognised. Lease liabilities were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

The Company also applied the available practical expedients wherein it:

- Relied on its assessment of whether leases are onerous immediately before the date of initial application;
- Applied the short-term leases exemptions to leases with lease term that ends within 12 months at the date of initial application;
- Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial application; and
- Used hindsight in determining the lease term where the contract contains options to extend or terminate the

The lease liabilities as at 1 January 2019 can be reconciled to the operating lease commitments as of 31 December 2018 as follows:

| Operating lease commitments as at 31 December 2018 (AED) Incremental borrowing rate as at 1 January 2019 Discounted operating lease commitments at 1 January 2019 (AED) | 10,744,414 5% 9,101,496 |
|---|-------------------------------|
| Adjustment of commitments relating to leases of low value assets (AED) | |
| Lease liabilities as at 1 January 2019 (AED) | <u>9,101,496</u> |

Summary of new accounting policies

Set out below are the new accounting policies of the Company upon adoption of IFRS 16, which have been applied from the date of initial application:

The Company recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

31 March 2019 (unaudited)

3 SIGNIFICANT ACCOUNTING POLICIES continued

Summary of new accounting policies continued

Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating a lease, if the lease term reflects the Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

Significant judgement in determining the lease term of contracts with renewal options

The Company determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

Amounts recognised in the statement of financial position and statement of income

Set out below, are the carrying amounts of the Company's right-of-use asset and lease liabilities and the movements during the period:

| | Right-of-use (office units) AED | Lease liabilities AED |
|---|--|---|
| As at 1 January 2019 Depreciation expense Interest expense Payments | 9,599,670 (350,334) | 9,101,496 - 37,298 (393,044) |
| As at 31 March 2019 | <u>9,249,336</u> | <u>8,745,750</u> |
| Lease liabilities is analysed in the interim statement of financial position as f | follows: | |
| | 31 March 2019 AED (Unaudited) | 31 December 2018 AED (Audited) |
| Current Non-current | 2,341,388 6,404,362 | |
| Total | <u>8,745,750</u> | |

31 March 2019 (unaudited)

4 STATUTORY DEPOSITS

In accordance with the requirements of Federal Law No. (6) of 2007, concerning the formation of Insurance Authority of UAE, the Company maintains the below deposit which cannot be utilized without the consent of the UAE Insurance Authority.

5 INVESTMENTS CARRIED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

| 5 INVESTMENTS CARRIED AT FAIR VALUE THROUGH OTHE | ER COMPREHEN | NSIVE INCOME |
|--|--|---|
| | 31 March 2019 (Unaudited) AED | 31 December 2018 (Audited) AED |
| Quoted UAE equity securities | <u>197,182,920</u> | <u>184,350,390</u> |
| The movement in the investments at fair value through other comprehensive incomprehensive inco | ome is as follows: | |
| | 31 March 2019 (Unaudited) AED | 31 December 2018 (Audited) AED |
| Fair value at beginning of period / year | 184,350,390 | 177,652,331 |
| Additions | 12,832,530 | 1,551,684 5,146,375 |
| Change in fair value | 12,032,330 | |
| Fair value at end of the period / year | <u>197,182,920</u> | <u>184,350,390</u> |
| 6 INVESTMENTS CARRIED AT FAIR VALUE THROUGH PROF | FIT OR LOSS | |
| | 31 March | 31 December |
| | 2019 (Unaudited) | 2018 (Audited) |
| | AED | AED |
| Quoted debt securities | 61,544,882 | 62,942,404 |
| Quoted equity securities | 19,657,412 8,002,739 | 18,715,024 8,002,739 |
| Unquoted equity security | 89,205,033 | 89,660,167 |
| The movement in investments at fair value through profit or loss is as follows: | | |
| | 31 March 2019 (Unaudited) | 31 December 2018 (Audited) |
| | AED | AED |
| Fair value at beginning of period / year | 89,660,167 | 92,469,307 20,630,704 |
| Additions Disposals | (2,388,081) | (24,893,599) |
| Transfer | 1 022 045 | 8,002,739 |
| Change in fair value (note 14) | 1,932,947 | <u>(6,548,984</u>) |
| Fair value at end of the period / year | 89,205,033 | <u>89,660,167</u> |

| 7 INSURANCE RECEIVABLES AND PREPAYMENTS | 31 March 2019 | 31 December 2018 |
|--|---|--|
| | (Unaudited) AED | (Audited) AED |
| Due from policy holders Due from policy holders - related parties (note 10) Due from reinsurance companies Due from insurance companies, broker and agents | 103,863,393 1,090,378 4,452,812 26,914,359 | 101,305,693 549,162 4,149,422 <u>18,475,735</u> |
| Less: allowance for impairment | 136,320,942 (24,824,044) | 124,480,012 (24,824,044) |
| Insurance balance receivable | 111,496,898 | 99,655,968 |
| Prepayments Dividends receivables Interest receivables Other receivables | 1,767,958 6,740,381 3,712,813 | 1,757,917 3,399,514 2,384,324 |
| Prepayments and other receivables | 17,834,808 | 7,541,755 |
| | <u>129,331,706</u> | 107,197,723 |
| 8 INSURANCE CONTRACT LIABILITIES AND REINSURANCE | CONTRACT AS | SETS |
| | 31 March 2019 | 31 December 2018 |
| | (Unaudited) AED | (Audited) AED |
| Insurance contract liabilities Outstanding claims reserve Claims incurred but not reported reserve Unearned premiums reserve Unallocated loss adjustment expense reserve Unexpired risk reserve (premium deficiency reserve) | 161,280,002 71,232,018 159,444,720 4,556,161 1,162,023 | 166,064,796 68,791,467 154,623,506 4,421,196 117,750 |
| Reinsurance contract assets Outstanding claims reserve Claims incurred but not reported reserve Unearned premiums reserve Unexpired risk reserve (premium deficiency reserve) | 119,758,687 43,453,825 115,034,024 1,162,023 279,408,559 | 121,623,619 43,723,777 109,448,851 117,750 274,913,997 |
| Insurance liabilities - net Outstanding claims reserve Claims incurred but not reported reserve Unearned premiums reserve Unallocated loss adjustment expense reserve Unexpired risk reserve (premium deficiency reserve) | 41,521,315 27,778,193 44,410,696 4,556,161 —————————————————————————————————— | 44,441,177 25,067,690 45,174,655 4,421,196 119,104,718 |

9 CASH AND CASH EQUIVALENTS

|) Charter of the contract of t | | |
|--|--------------------|------------------------|
| | 31 March | 31 December |
| | 2019 | 2018 |
| | (Unaudited) | (Audited) |
| | AED | AED |
| | 18,065 | 15,317 |
| Cash on hand | 16,032,930 | 17,031,132 |
| Current accounts | 191,399,413 | 224,722,456 |
| Term deposits | | |
| D. 1. 1. A. IIuses | 207,450,408 | 241,768,905 |
| Bank and cash balances Less: term deposits with an original maturity of more than three months | (191,399,413) | (<u>224,722,456</u>) |
| Less: term deposits with an original maturity of more desired | | |
| Cash and cash equivalents | <u> 16,050,995</u> | <u>17,046,449</u> |
| Cash and cash equivalents | _ | |

The interest rate on term deposits and current accounts with banks ranges between 0.55% and 4.10% (31 December 2018: 0.55% and 4.10%) per annum. All cash and cash equivalents are held in local banks in the United Arab Emirates.

10 RELATED PARTY TRANSACTIONS AND BALANCES

Related parties represent major shareholders, directors and key management personnel of the Company, and the companies of which they are principal owners and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Company's management.

| | 31 March 2019 (Unaudited) AED | 31 December 2018 (Audited) AED |
|--|--|---|
| Due from policyholders (note 7) | | 549,162 |
| Transactions with related parties during the period are as follows | | |
| | 31 March 2019 (Unaudited) AED | 31 March 2018 (Unaudited) AED |
| Premiums written | <u>757,946</u> | 690,548 |
| Claims paid | <u>97,501</u> | 236,145 |
| Remuneration of key management personnel | | |
| | 31 March 2019 (Unaudited) AED | 31 March 2018 (Unaudited) AED |
| Short term benefits Post-employment benefits | 587,430 28,333 615,763 | 587,430 27,019 614,449 |

11 INSURANCE AND OTHER PAYABLES

| | 31 March 2019 (Unaudited) AED | 31 December 2018 (Audited) AED |
|--|--|--|
| Due to policyholders Due to insurance companies Due to reinsurance companies Premium reserve withheld | 32,690,770 54,542,377 37,326,256 65,890,905 | 50,204,662 53,586,074 17,085,666 66,227,137 |
| Insurance payables | <u>190,450,308</u> | 187,103,539 |
| Dividend payable Fee payable to insurance authority Deferred income Remuneration of the Directors Other payables | 5,475,715 1,811,924 1,684,333 10,174,595 | 5,475,715 1,447,646 1,468,674 3,000,000 11,194,657 |
| Other payables | <u>19,146,567</u> | 22,586,692 |
| | <u>209,596,875</u> | 209,690,231 |

12 DIVIDENDS

On 19 March 2019, the shareholders at the Annual General Assembly approved cash dividends of 0.35 fils per share amounting to AED 35,000,000 (31 March 2018: AED 35,000,000).

13 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is computed by dividing the profit for the period by the weighted average number of shares outstanding during the period.

Diluted earnings per share are calculated by dividing the profit for the period by the weighted average number of ordinary shares outstanding during the period, adjusted for the effects of dilutive instruments.

| | Three months ended 31 March | | |
|--|--------------------------------|-------------|--|
| | 2019 | 2018 | |
| Profit for the period (AED) | 21,555,674 | 16,201,022 | |
| Weighted average number of ordinary shares outstanding during the period | | | |
| outstanding during the period | 100,000,000 | 100,000,000 | |
| Basic and diluted earnings per share (AED) | 0.22 | 0.16 | |

14 INCOME FROM INVESTMENTS

| | 31 March 2019 (Unaudited) AED | 31 March 2018 (Unaudited) AED |
|--|--|--|
| Dividends income Interest income | 8,343,113 2,347,025 | 10,134,134 1,942,319 |
| Change in fair value of investments at fair value through profit or loss (note 6) | 1,932,947 | (2,986,281) |
| (Loss) gain on sale of investments at fair value through profit or loss Other investment income (expenses) | (47,181) 3,514 | 90,375 (125,067) |
| | 12,579,418 | 9,055,480 |

15 SEGMENT REPORTING

15.1 Segment revenue and results

The Company has two reportable segments, as described below, which are the Company's strategic business units. The strategic business units are managed separately because they require different approach, technology and marketing strategies. For each of the strategic business units, the Chief Operating Decision Maker reviews internal management reports on at least a quarterly basis.

The following summary describes the two main business segments:

- Underwriting of general insurance business incorporating all classes of general insurance such as fire, marine, motor, medical, general accident and miscellaneous.
- Investments incorporating investments in marketable equity securities and investment funds, development bonds, term deposits with banks and investment properties and other securities.

Information regarding the Company's reportable segments is presented below:

| | Three months ended 31 March (Unaudited) | | | | | | |
|---|---|-------------------------|--|---|-------------------------|--|--|
| | | 2019 | | | 2018 | | |
| | Underwriting AED | Investments AED | Total AED | Underwriting AED | Investments AED | Total AED | |
| Direct revenues Direct costs Administrative expenses Depreciation expense Amortisation expense Other expenses Non-cash investment gains | 103,857,970 (86,473,577) (7,193,336) (147,320) (104,337) (1,694,686) | 11,735,415 (507,327) | 115,593,385 (86,980,904) (7,193,336) (147,320) (104,337) (1,694,686) 1,934,947 | 116,291,045 (92,729,895) (9,037,644) (119,139) (200,092) (8,995,071) | 13,234,851 (477,531) | 129,525,896 (93,207,426) (9,037,644) (119,139) (200,092) (8,995,071) (1,900,273) | |
| Segment profit Other income Profit for the period | 8,244,714 | 13,163,035 | 21,407,749 147,925 21,555,674 | 5,209,204 | 10,857,047 | 16,066,251 | |

31 March 2019 (unaudited)

Bank guarantees

15 SEGMENT REPORTING continued

15.2 Segment assets and liabilities

| | As at 31 | As at 31 March 2019 (Unaudited) | | | As at 31 December 2018 (Audited) | | | |
|---|------------------|---------------------------------|---------------------------|---------------------|----------------------------------|---------------------------|--|--|
| | Underwriting AED | Investments AED | Total AED | Underwriting AED | Investments AED | Total AED | | |
| Segment assets Unallocated assets | 437,576,988 | 561,404,338 | 998,981,326 16,050,994 | 401,345,349 | 582,291,413 | 983,636,762 17,046,449 | | |
| Total assets | | | 1,015,032,320 | | | 1,000,683,211 | | |
| Segment liabilities Unallocated liabilities | 638,186,410 | 10,536,472 | 648,722,882 5,475,715 | 632,138,613 | 1,623,364 | 633,761,977 5,475,715 | | |
| Total liabilities | | | 654,198,597 | | | <u>639,237,692</u> | | |
| Capital expenditure | <u>279,700</u> | | <u>279,700</u> | <u>1,391,633</u> | | 1,391,633 | | |

16 FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments comprise financial assets and financial liabilities. Financial assets consist of accounts receivable, bank balances and cash and certain other assets. Financial liabilities consist of accounts payable and certain other liabilities.

The fair values of the financial assets and liabilities are not materially different from their carrying values.

The following table shows the analysis of financial instruments recorded at fair value by level of the fair value hierarchy as at 31 March 2019:

| merarchy as at 31 March 2013. | | | | |
|--|--------------------|-----------------|------------------|---------------------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| | AED | AED | AED | AED |
| | ALD | ALL | 1120 | |
| | | | | |
| Investments at fair value | 105 100 000 | | | 107 192 020 |
| through statement of comprehensive income | 197,182,920 | - | | 197,182,920 |
| Investments at fair value through profit and loss | 81,202,294 | | <u>8,002,739</u> | <u>89,205,033</u> |
| • | | | | |
| | 278,385,214 | | 8,002,739 | <u> 286,387,953</u> |
| | | | | |
| The following table shows the analysis of financia | al instruments rec | orded at fair v | value by level o | of the fair value |
| | ai mstruments rec | orucu at rair v | alue by level e | of the fair value |
| hierarchy as at 31 December 2018: | | | | |
| • | Level 1 | Level 2 | Level 3 | Total |
| | | 20 | AED | AED |
| | AED | AED | ALD | ALD |
| | | | | |
| Investments at fair value | | | | |
| through statement of comprehensive income | 184,350,390 | | | 184,350,390 |
| Investments at fair value through profit and loss | 81,657,428 | 18 | <u>8,002,739</u> | <u>89,660,167</u> |
| investments at lair value anough providence | | _ | | |
| | 266,007,818 | 141 | 8,002,739 | 274,010,557 |
| | 200,007,010 | | <u> </u> | 37. 1) × - 1 / 1 × 1 |
| | | | | |
| | | | | |
| 17 CONTINGENT LIABILITY | | | | |
| | | | | |
| | | | | |

31 March

(Unaudited) AED

18,252,187

2019

31 December 2018

(Audited)

18,252,187

AED